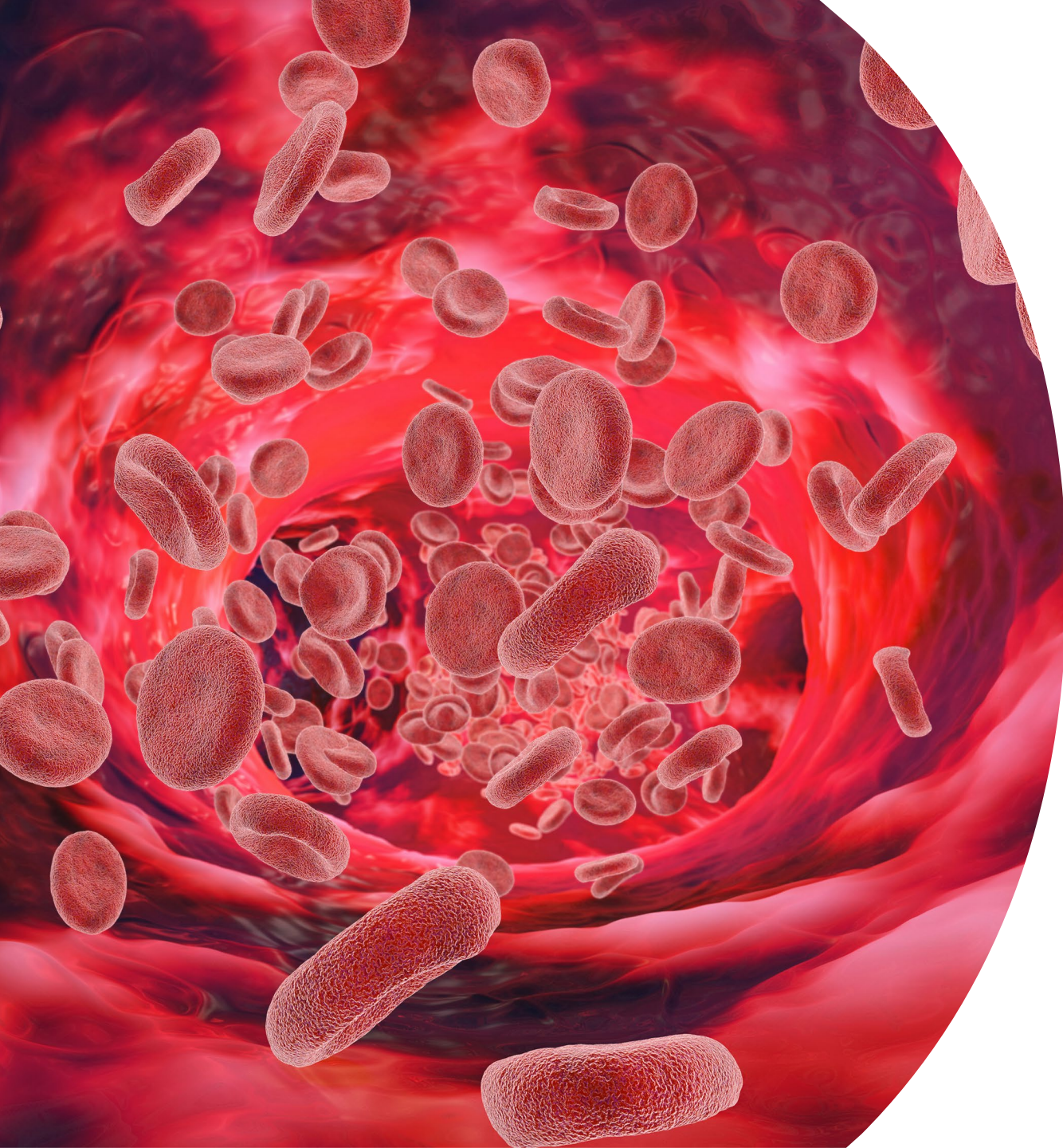


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# Hemophilia Investor Event

London, UK



July 13, 2022

## *Forward-looking* statements

This document contains forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995, as amended. Forward-looking statements are statements that are not historical facts. These statements include projections and estimates and their underlying assumptions, statements regarding plans, objectives, intentions and expectations with respect to future financial results, events, operations, services, product development and potential, and statements regarding future performance. Forward-looking statements are generally identified by the words “expects”, “anticipates”, “believes”, “intends”, “estimates”, “plans” and similar expressions. Although Sanofi’s management believes that the expectations reflected in such forward-looking statements are reasonable, investors are cautioned that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of Sanofi, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include among other things, the uncertainties inherent in research and development, future clinical data and analysis, including post marketing, decisions by regulatory authorities, such as the FDA or the EMA, regarding whether and when to approve any drug, device or biological application that may be filed for any such product candidates as well as their decisions regarding labelling and other matters that could affect the availability or commercial potential of such product candidates, the fact that product candidates if approved may not be commercially successful, the future approval and commercial success of therapeutic alternatives, Sanofi’s ability to benefit from external growth opportunities, to complete related transactions and/or obtain regulatory clearances, risks associated with intellectual property and any related pending or future litigation and the ultimate outcome of such litigation, trends in exchange rates and prevailing interest rates, volatile economic and market conditions, cost containment initiatives and subsequent changes thereto, and the impact that COVID-19 will have on us, our customers, suppliers, vendors, and other business partners, and the financial condition of any one of them, as well as on our employees and on the global economy as a whole. Any material effect of COVID-19 on any of the foregoing could also adversely impact us. This situation is changing rapidly, and additional impacts may arise of which we are not currently aware and may exacerbate other previously identified risks. The risks and uncertainties also include the uncertainties discussed or identified in the public filings with the SEC and the AMF made by Sanofi, including those listed under “Risk Factors” and “Cautionary Statement Regarding Forward-Looking Statements” in Sanofi’s annual report on Form 20-F for the year ended December 31, 2021. Other than as required by applicable law, Sanofi does not undertake any obligation to update or revise any forward-looking information or statements.

# Agenda

## *Hemophilia Investor Event*

01 • Sanofi's ambition in Rare Blood Disorders

**Dietmar Berger**

Global Head of Development, CMO

02 • Clinical experience with fitusiran

**Guy Young, MD**

Director, Hemostasis and Thrombosis Center at Children's Hospital Los Angeles

03 • Clinical experience with efanesoctocog alfa

**Angela Weyand, MD**

Assistant Professor at Michigan Medicine

04 • Advancing hemophilia treatment standards

**Bill Sibold**

GBU Head Specialty Care

05 • Close and Q&A





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# Sanofi's ambition in Rare Blood Disorders

*Dietmar Berger*








Global Head of Development,  
CMO

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# Transforming the lives of people with rare blood disorders


## Sanofi RBD portfolio

### Marketed products

 <p><i>Hemophilia</i></p>	 <p><b>ELOCTATE</b><sup>®</sup> [Antihemophilic Factor (Recombinant), Fc Fusion Protein]</p>  <p><b>ALPROLIX</b><sup>®</sup> [Coagulation Factor IX (Recombinant), Fc Fusion Protein]</p>
 <p><i>CAD</i></p>	 <p><b>Enjaymo</b><sup>™</sup> sutimlimab-jome Injection for intravenous use</p>
 <p><i>aTTP</i></p>	 <p><b>Cablivi</b><sup>™</sup> caplacizumab-yhdp</p>

### Molecules under investigation

<i>Drug</i>	<i>Indication</i>	<i>Ph I</i>	<i>Ph II</i>	<i>Ph III</i>
<b>efanesoctocog alfa</b>	Hem A (w/o inhibitors)	[Progression bar from Ph I to Ph III]		
<b>fitusiran</b>	Hem A and B (w/ w/o inhibitors)	[Progression bar from Ph I to Ph III]		
<b>rilzabrutinib</b>	ITP	[Progression bar from Ph I to Ph III]		
<b>SAR445088<sup>1</sup></b>	CAD	[Progression bar from Ph I to Ph III]		
<b>rilzabrutinib</b>	wAIHA	[Progression bar from Ph I to Ph III]		
<b>isatuximab</b>	wAIHA	[Progression bar from Ph I to Ph III]		



aTTP: acquired Thrombotic Thrombocytopenic Purpura. CAD: Cold Agglutinin Disease. ITP: Immune Thrombocytopenia. Hem: Hemophilia. wAIHA: warm Autoimmune Hemolytic Anemia.  
 1. Formerly known as BIVV020.

# Broad set of *innovative* pipeline assets addressing unmet needs

<i>Drug</i>	<i>Target Indication</i>	<i>Description</i>	<i>Modality</i>	<i>Unmet need</i>
<b>efanesoctocog alfa</b>	Hem A (w/o inhibitors)	Factor VIII replacement	Biologic	<ul style="list-style-type: none"> <li>• Breakthrough bleeds and joint deterioration</li> <li>• Treatment burden</li> <li>• Access to treatment</li> </ul>
<b>fitusiran</b>	Hem A and B (w/ w/o inhibitors)	siRNA antithrombin	siRNA	
<b>rilzabrutinib</b>	ITP	BTKi	Small Molecule	<ul style="list-style-type: none"> <li>• Fatigue</li> <li>• Quality of life</li> </ul>
<b>SAR445088<sup>1</sup></b>	CAD	mAb to Activated C1S	Biologic	<ul style="list-style-type: none"> <li>• Address C1s mediated hemolysis</li> </ul>
<b>rilzabrutinib</b>	wAIHA	BTKi	Small Molecule	<ul style="list-style-type: none"> <li>• Acute disease with <b>no approved treatments</b></li> </ul>
<b>isatuximab</b>	wAIHA	Anti-CD38	Biologic	

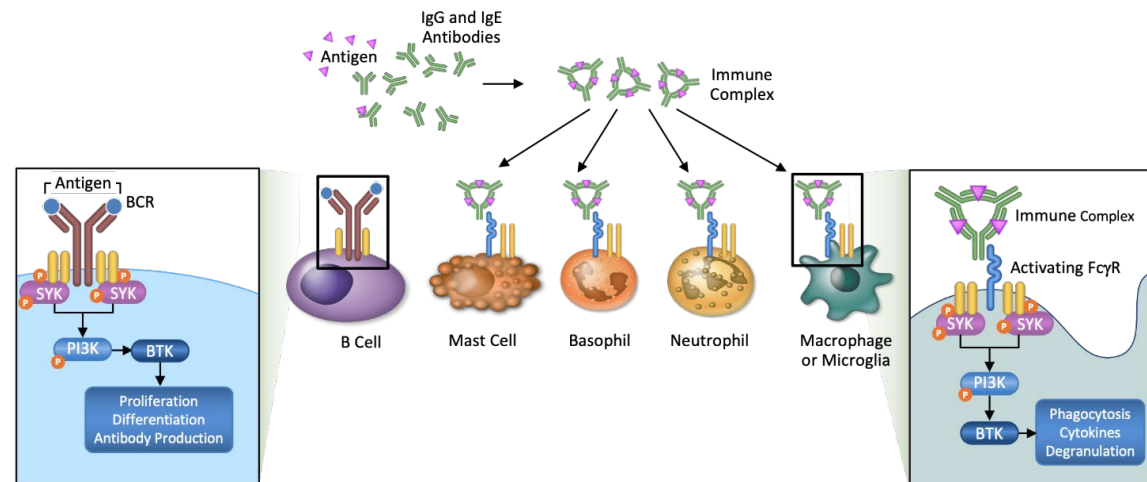
1. Formerly known as BIVV020.

# Rilzabrutinib is a potential first in class *oral, reversible BTK inhibitor* in ITP

## *High* unmet need

- Patients needs extend *beyond platelet counts* to fatigue and quality of life
- *Inflammatory process* plays an important role in the ITP pathophysiology and drives symptoms
- Consequences of inflammation (ex. microbleeds) could potentially lead to *irreversible damage* if not addressed
- *~25k+ chronic ITP adults in the US* are eligible for 2L+ treatment after steroids

Rilzabrutinib has the potential to target *the underlying cause of the disease*



- BTK inhibition has the potential to *reduce* both Fcγ receptor-mediated macrophage function and autoantibody production<sup>1,2</sup>
- BTK targets *multiple cell types*, potentially allowing patients to achieve more than platelet count improvements through *anti-inflammatory effect*

1. Bradshaw JM, et al. Nat Chem Biol. 2015;11:525-31. 2. Langrish C, et al. J Immunol. 2021;206:1454-1468.



# Positive Phase I/II published in NEJM, *strong effect* across all analyzed subgroups

**The New England Journal of Medicine**, April 14, 2022

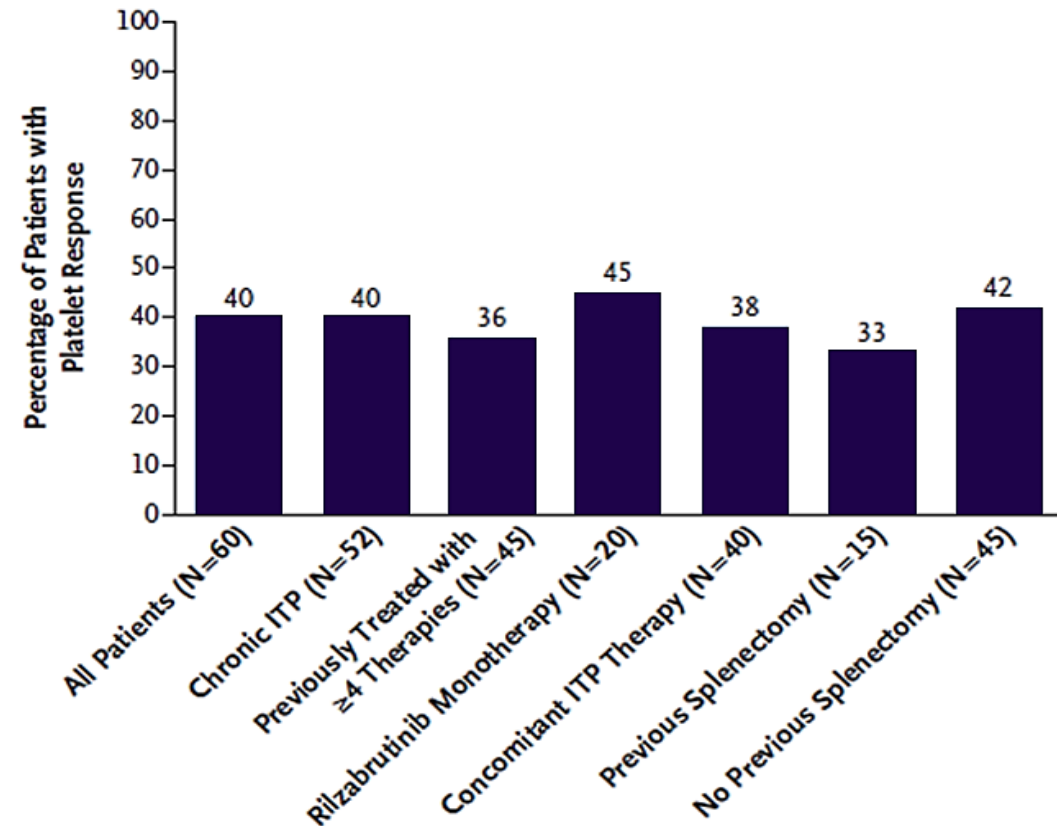
*Rilzabrutinib, an Oral BTK Inhibitor, in Immune Thrombocytopenia.*

David J. Kuter, M.D, et al.

N Engl J Med 2022; 386:1421-1431

DOI: 10.1056/NEJMoa2110297

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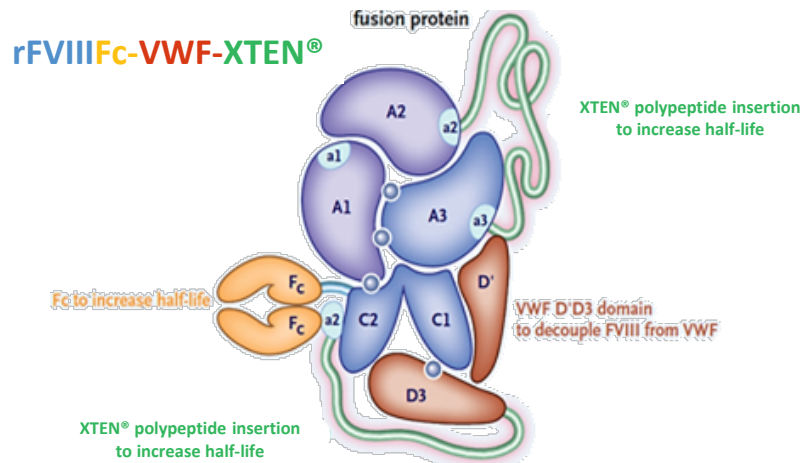
In highly refractory patients, rilzabrutinib was *well-tolerated* and had *durable, clinically* significant platelet responses that were *maintained* with extended treatment in long-term extension

Platelet response defined as at least two consecutive platelet counts of  $\geq 50 \times 10^3$  per cubic millimeter and an increase from baseline of  $\geq 20 \times 10^3$  per cubic millimeter without the use of rescue medication.

Sanofi is well positioned to *define new standards* in hemophilia with these two novel molecules

Hemophilia A without inhibitors:

*efanesoctocog alfa*



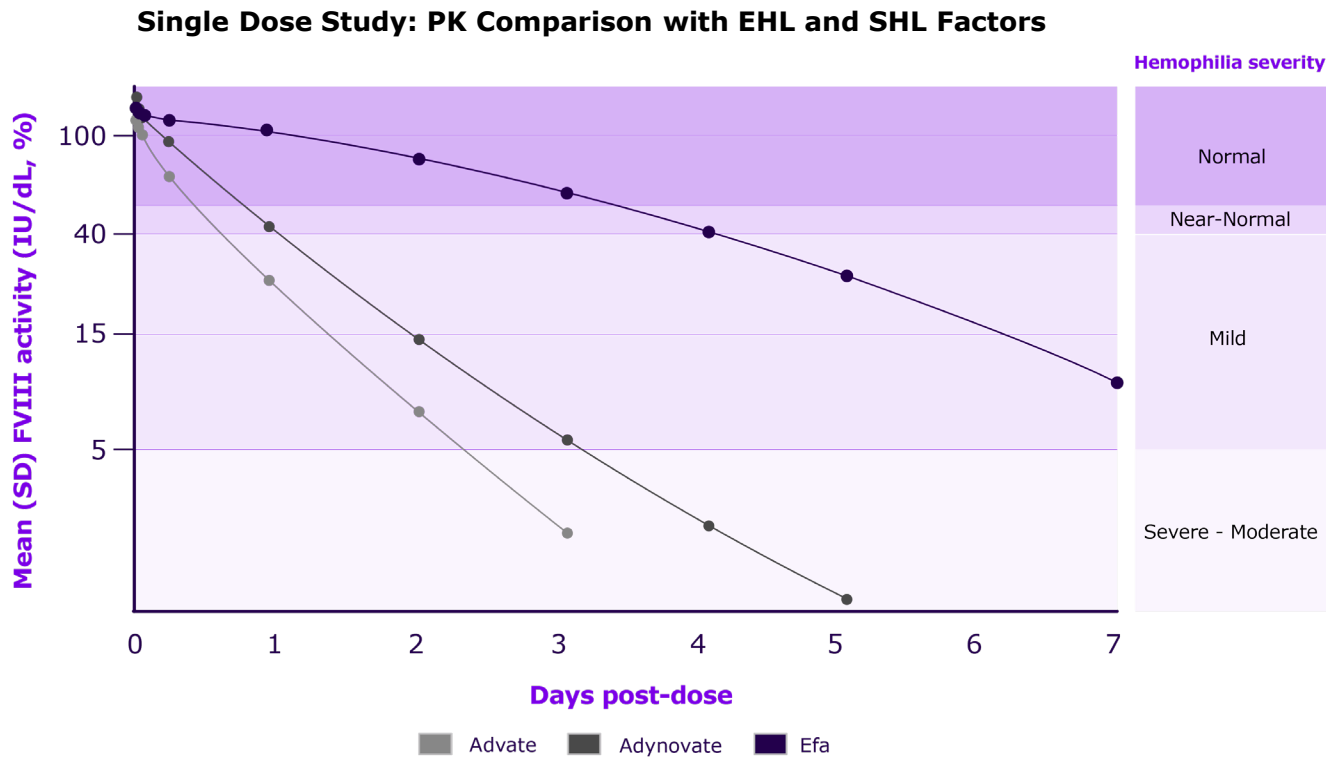
Hemophilia A or B, with or without inhibitors:

*fitusiran*

*First-in-class siRNA targeting anti-thrombin*



# Efanesoctocog alfa has the potential to *revolutionize* hemophilia A treatment by providing close to normal factor activity levels



## *efanesoctocog alfa*

- **Positive Phase 3 data** : primary and key secondary endpoints met
- FDA **BLA submitted; Breakthrough** Designation and **Fast Track** Designation granted
- **Japan** filing H2 2022

Note: Data for Efa, Adynovate, and Advate from the sequential pharmacokinetic study (PKM17085).

# Fitusiran has a robust clinical program designed for all patients with hemophilia A or B, with or without inhibitors

Study	Indication	2019	2020	2021	2022	2023	2024+
<b>ALN-AT3SC-003</b> (N=60)	Hem A or B (w/ inhibitors)	▶					
<b>ALN-AT3SC-004</b> (N=120)	Hem A or B (w/o inhibitors)	▶					
<b>ALN-AT3SC-009</b> (N=80)	Hem A or B (w/ w/o inhibitors)	▶					
<b>ATLAS-OLE-005</b> (N=281)	Hem A or B (w/ w/o inhibitors)	▶					
<b>ATLAS-PEDS &lt;12years</b> (N=32)	Hem A or B (w/ w/o inhibitors)		▶				

- **Completed** three Phase 3 studies in adults and adolescents (>12years) with 80 mg monthly dose
- Program **continuing** with **amended protocol** with 2 lower doses to optimize benefit/risk profile
- Data with **lower doses expected in H2 2023**
- First filing planned for **2024**
- **Pediatric (age 1-11) study ongoing**, first filing planned in 2026

a. The fitusiran onset period is estimated to take approximately 28 days to reach target pharmacodynamic effect of AT lowering in the majority of participants. b. Based on current fitusiran TPP with 50 mg and 20 mg doses; ~80% patients will dose 6 times per year and ~20% patients will dose 12 times per year.

1. Pasi KJ, et al. J Thromb Haemost 2021;19:1436-46. 2. Pipe S, et al. Presented at ISTH 2022.



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# Clinical experience with fitusiran

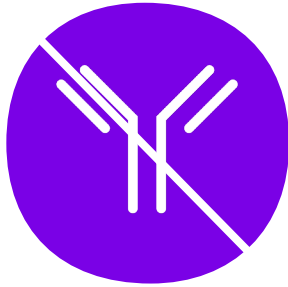
*Guy Young, MD*

Director, Hemostasis and  
Thrombosis Center at Children's  
Hospital Los Angeles

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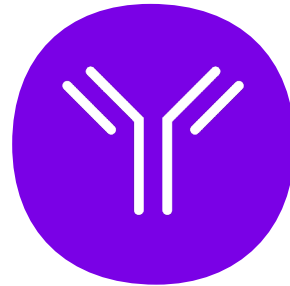


# What are the *unmet needs*?



## Non-inhibitor patients

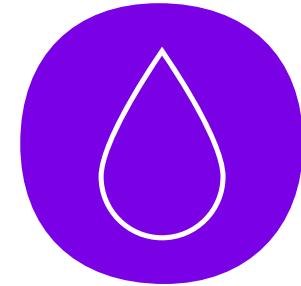
- We need equally safe and efficacious treatments which *reduce* treatment burden



## Inhibitor patients

- We need (much) better agents to *prevent* bleeding in inhibitor patients

*Necessary to reduce mortality, morbidity and improve quality of life*



## Curing hemophilia

*the ultimate unmet need*

Fitusiran has *completed three phase 3 studies* in adults and adolescents  $\geq 12$  years



**ALN-AT3SC-003 (N=54)**

- Patients with Hem A or B aged  $\geq 12$  years
- *With* inhibitors
- Fitusiran 80mg QM
- Bleed managed by BPA on-demand



**ALN-AT3SC-004 (N=120)**

- Patients with Hem A or B aged  $\geq 12$  years
- *Without* inhibitors
- Fitusiran 80mg QM
- Bleed managed by factor on-demand



**ALN-AT3SC-009 (N=80)**

- Patients with Hem A or B aged  $\geq 12$  years
- *With or without* inhibitors
- Fitusiran 80mg QM
- Compared with factor / BPA prophylaxis



Plenary presentation



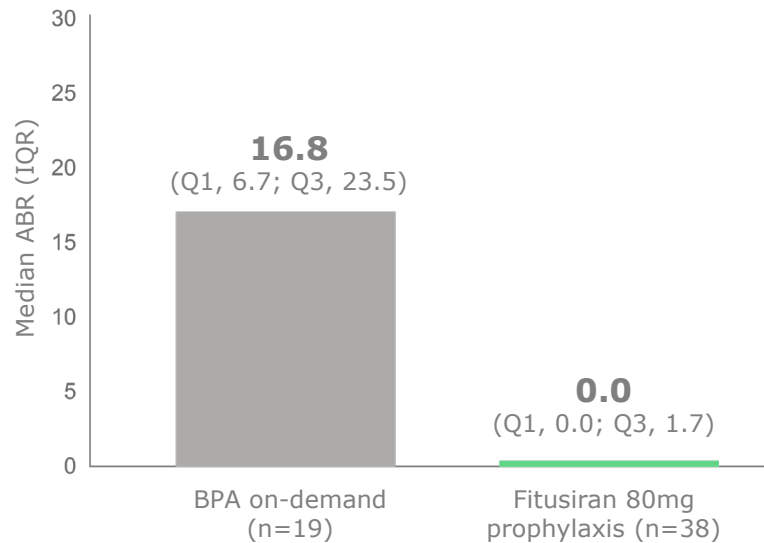
Late breaker



Late breaker

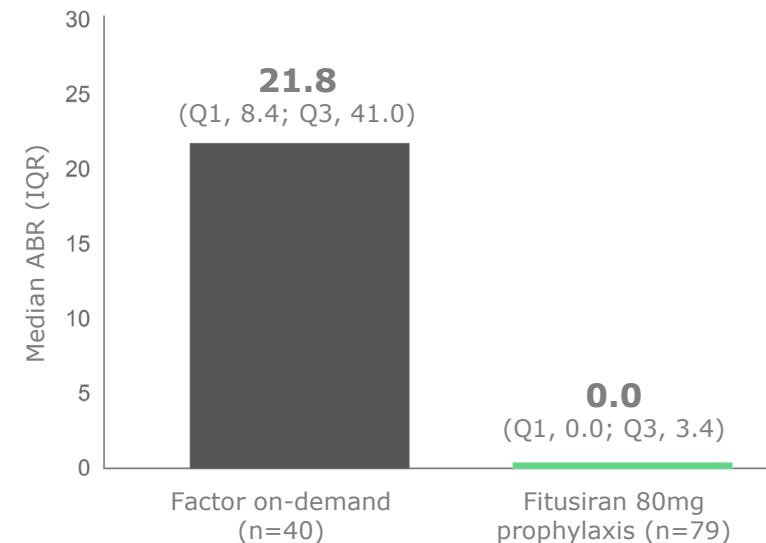
Phase 3 studies demonstrate statistically significant *reduction* in bleeding and a *median ABR of zero* across on-demand patient populations

**Estimated ABR reduction: 89.2%**  
(95%CI; 79.3; 94.4) (p<0.0001)



**ATLAS-INH: fitusiran vs on-demand bypassing agents: hem A or B with inhibitors<sup>1</sup>**

**Estimated ABR reduction: 89.9%**  
(95% CI; 84.1; 93.6) (p<0.0001)

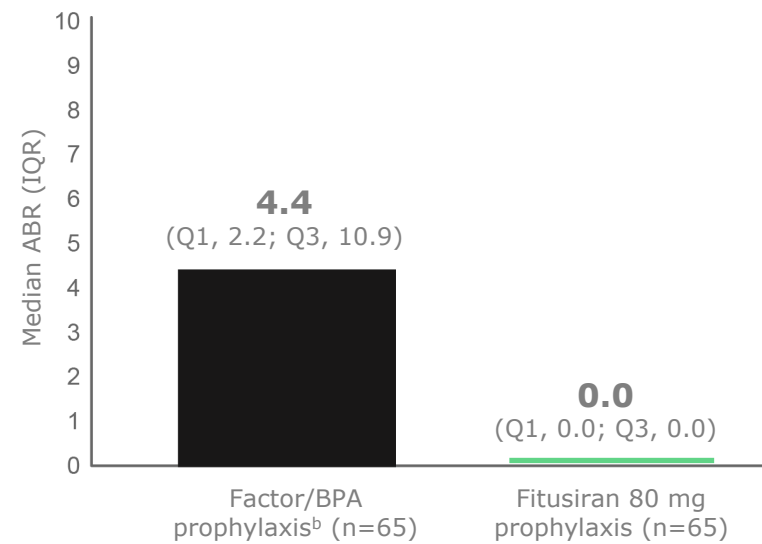


**ATLAS-A/B: fitusiran vs on demand factor: hem A or B without inhibitors<sup>2</sup>**

1. Young G, et al. Blood 2021;138(Supplement 1):4. 2. Srivastava A, et al. Blood 2021;138(Supplement 2):LBA-3.

Phase 3 studies demonstrate statistically significant *reduction* in bleeding and a *median ABR of zero* when compared with prior prophylaxis

**Estimated ABR reduction: 61.1%**  
(95% CI; 32; 77.6) (p=0.0008)

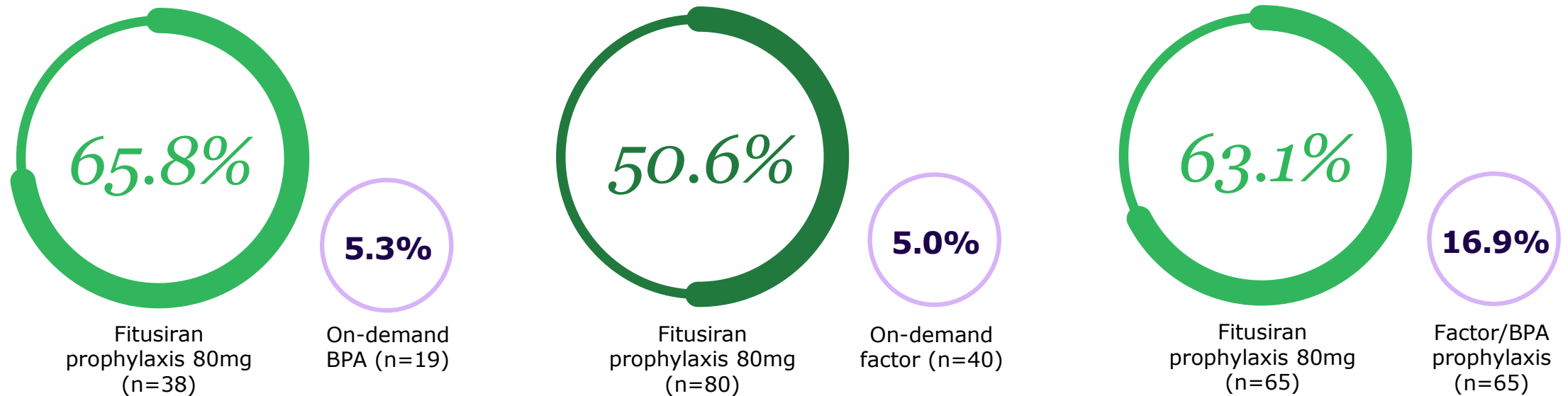


**ATLAS-PPX: fitusiran vs prior factor/BPA prophylaxis: hem A or B, with or without inhibitors<sup>1</sup>**

1. Kenet G, et al. presented at ISTH 2022.

# Phase 3 studies consistently demonstrated majority of people with hemophilia experienced *zero treated bleeds*

*Percentage of participants with zero bleeds in the efficacy period*



**ATLAS-INH:** fitusiran vs on-demand bypassing agents: hem A or B **with** inhibitors<sup>1</sup>

**ATLAS-A/B:** fitusiran vs on demand factor: hem A or B **without** inhibitors<sup>2</sup>

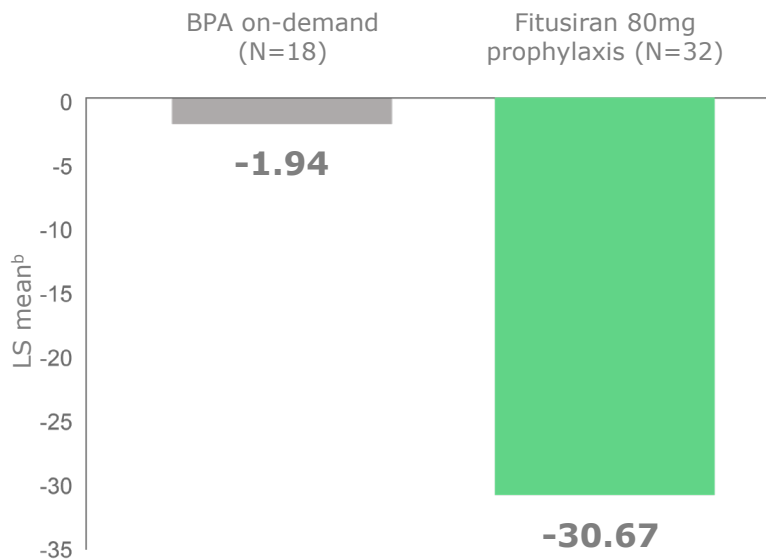
**ATLAS-PPX:** Fitusiran vs prior factor/BPA prophylaxis: with hem A or B, **with or without** inhibitors<sup>3</sup>

1. Young G, et al. Blood 2021;138(Supplement 1):4. 2. Srivastava A, et al. Blood 2021;138(Supplement 2):LBA-3. 3. Kenet G, et al. presented at ISTH 2022.



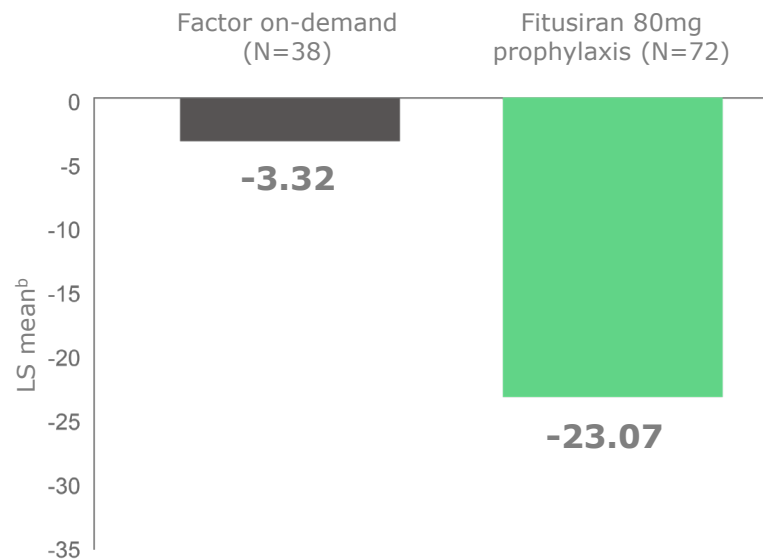
# Fitusiran prophylaxis *improved* health-related quality of life as measured by Haem-A-QoL *physical health domain*

*Measured by Reduction from Baseline to End of Study*



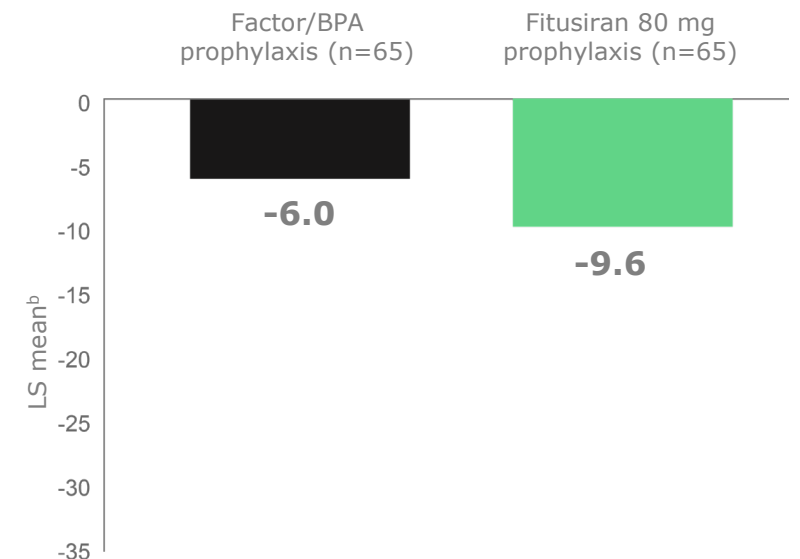
Mean difference of **-28.72**,  $p < 0.0001$

**ATLAS-INH:** fitusiran vs on-demand bypassing agents: hem A or B **with** inhibitors<sup>1</sup>



Mean difference of **-19.75**,  $p < 0.0001$

**ATLAS-A/B:** fitusiran vs on demand factor: hem A or B **without** inhibitors<sup>2</sup>



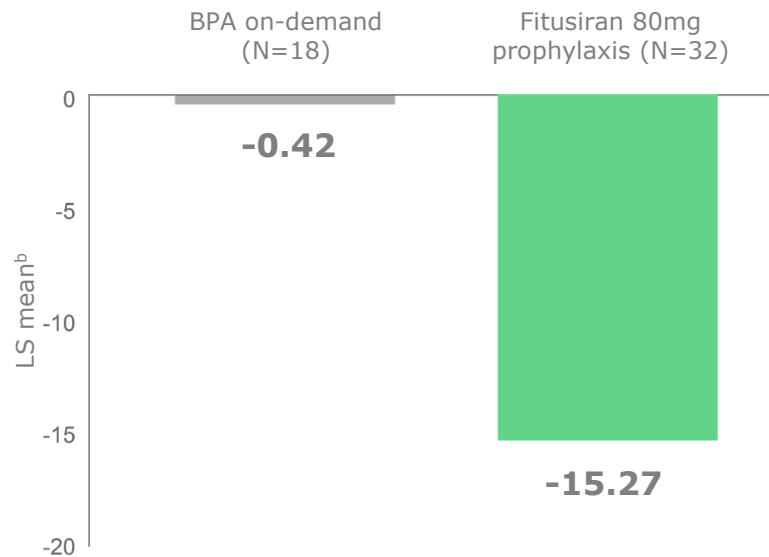
Mean difference of **-3.60**,  $p < 0.3008$

**ATLAS-PPX:** fitusiran vs prior factor/BPA prophylaxis: hem A or B, **with or without** inhibitors<sup>3</sup>

1. Young G, et al. Blood 2021;138(Supplement 1):4. 2. Srivastava A, et al. Blood 2021;138(Supplement 2):LBA-3. 3. Kenet G, et al. presented at ISTH 2022.

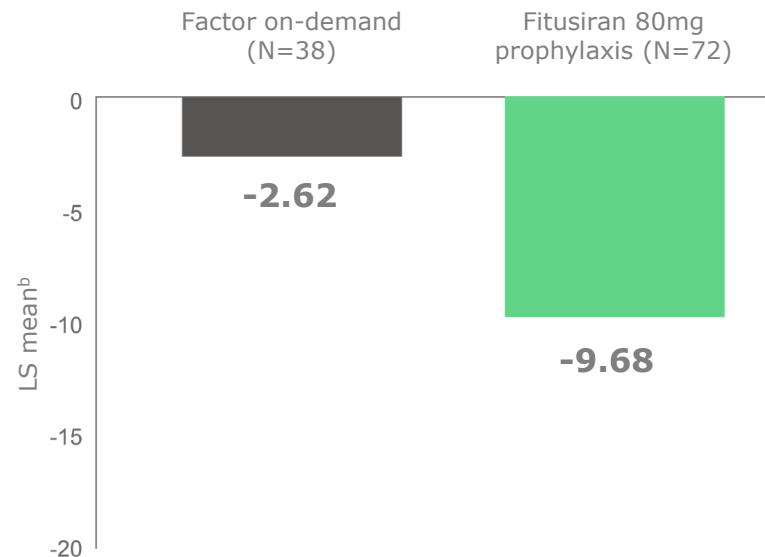
# Fitusiran prophylaxis *improved* health-related quality of life as in Haem-A-QoL *total score*

*Measured by Reduction from Baseline to End of Study*



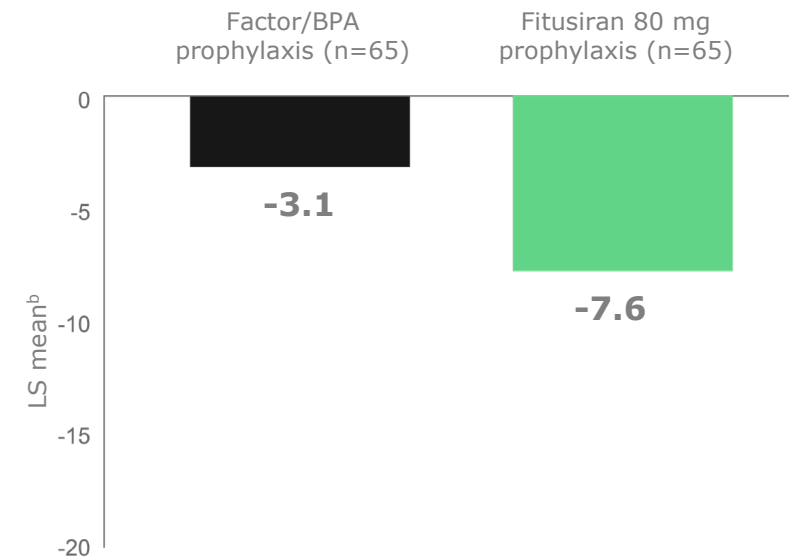
Mean difference of  
*-14.85*, <0.0001

**ATLAS-INH:** fitusiran vs on-demand bypassing agents: hem A or B **with** inhibitors<sup>1</sup>



Mean difference of  
*-7.07*, <0.0011

**ATLAS-A/B:** fitusiran vs on demand factor: hem A or B **without** inhibitors<sup>2</sup>



Mean difference of  
*-4.55*, p<0.01

**ATLAS-PPX:** fitusiran vs prior factor/BPA prophylaxis: hem A or B, **with or without** inhibitors<sup>3</sup>

1. Young G, et al. Blood 2021;138(Supplement 1):4. 2. Srivastava A, et al. Blood 2021;138(Supplement 2):LBA-3. 3. Kenet G, et al. presented at ISTH 2022.

# ATLAS-INH: Fitusiran vs on-demand bypassing agents, hem A or B with inhibitors: *Safety* and *Tolerability*<sup>1</sup>

Overview of Treatment Emergent Adverse Events (TEAEs) Category, n (%)	BPA On-demand (N=19)	Fitusiran 80 mg Prophylaxis (N=41)
Any TEAE	11 (57.9%)	38 (92.7%)
Any TESAE (Treatment-Emergent Serious Adverse Event)	5 (26.3%)	7 (17.1%)
Any TEAE leading to treatment discontinuation <sup>a</sup>	0 (0%)	1 (2.4%)
Any TEAE leading to death	0 (0%)	0 (0%)
<b>Any TEAESI</b>	0 (0%)	11 (26.8%)
Treatment Emergent Adverse Events of Special Interest (TEAESI) Category Preferred Term, n (%)	BPA On-demand (N=19)	Fitusiran 80 mg Prophylaxis (N=41)
<b>ALT or AST elevations &gt;3 x ULN</b>		
Increased transaminases	0 (0%)	5 (12.2%)
Increased alanine aminotransferase	0 (0%)	4 (9.8%)
Increased hepatic enzyme	0 (0%)	1 (2.4%)
Cholestasis	0 (0%)	1 (2.4%)
<b>Suspected or confirmed thromboembolic events</b>		
Deep vein thrombosis <sup>b</sup>	0 (0%)	1 (2.4%)
Subclavian vein thrombosis <sup>b</sup>	0 (0%)	1 (2.4%)
Thrombophlebitis superficial <sup>b</sup>	0 (0%)	1 (2.4%)
Thrombosis <sup>c</sup>	0 (0%)	1 (2.4%)

Same patient

a. One patient in the fitusiran arm experienced TEAEs that resulted in treatment discontinuation (spinal vascular disorder [verbatim: vascular myelopathy] and thrombosis [verbatim: suspected spinal vessel thrombosis]). b. TEAESIs occurred in a single subject in the setting of central venous access and infectious complications. All assessed by the Investigator as unlikely related to fitusiran. c. Verbatim: suspected spinal vessel thrombosis. Assessed by the Investigator as possibly related to fitusiran and resulted in treatment discontinuation. For additional details on thrombotic events in the fitusiran clinical development program, please refer to the following presentations: Andersson S, et al. Oral Presentation at the European Association for Haemophilia and Allied Disorders (EAHAD) Congress, 2021; Negrier C, et al. Oral Presentation at the Society of Thrombosis and Haemostasis Research (GTH) Congress, 2021.  
1. Young G, et al. Blood 2021;138(Supplement 1):4.

# ATLAS-A/B: Fitusiran vs on demand factor, hem A or B **without** inhibitors: *Safety* and *Tolerability*<sup>1</sup>

TEAE Category, n (%)	On-demand Factor Concentrates (N=40)	Fitusiran 80 mg Prophylaxis (N=79)
<b>Any TEAE</b>	18 (45.0)	62 (78.5)
<b>Any TESAE</b>	5 (12.5)	5 (6.3)
<b>Any TEAE leading to treatment discontinuation<sup>a</sup></b>	-	2 (2.5)
<b>Any TEAE leading to death</b>	0 (0.0)	0 (0.0)
<b>Any TEAESI</b>	1 (2.5)	15 (19.0)
ALT increased	0 (0.0)	12 (15.2)
AST increased	1 (2.5)	3 (3.8)
Hepatic enzyme increased	0 (0.0)	1 (1.3)
Transaminases increased	0 (0.0)	1 (1.3)

a. In the fitusiran arm, 2 participants (2.5%) experienced TEAEs that resulted in fitusiran discontinuation (cholecystitis and increased ALT, in 1 participant each).  
 1. Srivastava A, et al. Blood 2021;138(Supplement 2):LBA-3.

# ATLAS-PPX: Fitusiran vs prior factor/BPA prophylaxis, hem A or B, with or without inhibitors: *Safety* and *Tolerability*<sup>1</sup>

Event, n (%)	Factor/BPA prophylaxis (N=65 <sup>a</sup> )	Fitusiran 80 mg prophylaxis (N=67 <sup>a,b</sup> )
<b>Participants with any AE (Adverse Event)</b>	22 (33.8)	48 (71.6)
<b>Participants with any SAE (Serious Adverse Event)</b>	5 (7.7)	9 (13.4)
Most common SAEs <sup>c</sup>		
Haemophilic arthropathy	2 (3.1)	2 (3.0)
<b>Participants with AEs leading to fitusiran discontinuation<sup>d</sup></b>	-	2 (3.0)
<b>Participants with any AE leading to death</b>	0	0
<b>Adverse Events of Special Interest (AESI)</b>		
<b>Participants with any AESI</b>	2 (3.1)	22 (32.8)
Suspected or confirmed thromboembolic events <sup>e</sup>	0	2 (3.0)
ALT or AST elevations >3 x ULN <sup>f</sup>	2 (3.1)	17 (25.4)
Cholecystitis	0	5 (7.5)
Cholelithiasis	0	5 (7.5)

a. Includes all participants who enrolled and then received at least one dose of fitusiran before dose resumption (after the Sponsor initiated pause in dosing). b. Includes two participants from the cohort A subgroup who started directly with fitusiran 80 mg QM. c. In the factor/BPA prophylaxis period, additional SAEs included gastroenteritis, haemarthrosis, and muscle haemorrhage (1 [1.5%] participant each). In the fitusiran prophylaxis period, additional SAEs included vascular device infection, biliary neoplasm, cerebrovascular accident, asthma late onset, pancreatitis acute, cholelithiasis, stevens-johnson syndrome, C-reactive protein increased, fall, femur fracture, and central venous catheter removal (1 [1.5%] participant each). d. Includes AEs of cerebrovascular accident and abdominal discomfort. e. Includes AEs of cerebrovascular accident and thrombosis (suspected thrombosis on papilla of left eye). The participant with cerebrovascular accident had a history of right lower extremity deep vein thrombosis not known by the Investigator at the time of enrolment (exclusion criterion); f. Laboratory abnormalities consistent with Hy's Law were identified in 1 of these participants at the end of study visit. Additional doses of fitusiran were not administered and all abnormalities resolved.

<sup>1</sup> Kenet G, et al. presented at ISTH 2022.



# Rationale for *revised* dose and dosing regimen

Vascular thrombotic event <sup>b</sup>	Patient characteristics		Medical history/comments	AT category
	Age range (years)	Hem subtype and inhibitor status		
Cerebrovascular accident	30–40	Hem A patient w/o inhibitor	Deep vein thrombosis (not identified at enrollment; a study exclusion criterion), diabetes, obesity, HCV and tobacco use	<10%
Cerebral infarct	>60	Hem A patient w/o inhibitor	Well-controlled HIV, HCV, and prostate cancer status-post radical prostatectomy with recent prostate-specific antigen within normal limits	<10%
Spinal vascular disorder	20–30	Hem A patient w/ inhibitor	Suspected thrombosis involving a spinal injury	<10%
Atrial thrombosis	20–30	Hem B patient w/ inhibitor	Concomitant use of BPA (rFVIIa) in excess of the current bleed management guidelines in fitusiran clinical studies	10–20%
Cerebral venous sinus thrombosis	20–30	Hem A patient w/o inhibitor	Concomitant use of factor concentrate in excess of the current bleed management guidelines in fitusiran clinical studies. Event initially diagnosed and treated as a subarachnoid hemorrhage and resulted in a fatal outcome.	10–20%

- Data suggest that the risk of vascular thrombotic events may be **greater with Anti-thrombin (AT) levels <10%**
- Based on intra-individual variability in AT levels
  - A lower AT threshold of **15%** was selected to minimize the occurrence of AT levels <10% in patients exposed to fitusiran
  - An upper AT threshold of **35%** was chosen as a **target** based on blinded fitusiran efficacy data

As of 5 November 2020, **259 participants** have received at least 1 dose of fitusiran in the clinical development program<sup>a</sup> with an estimated total of **293 patient-years of exposure**.

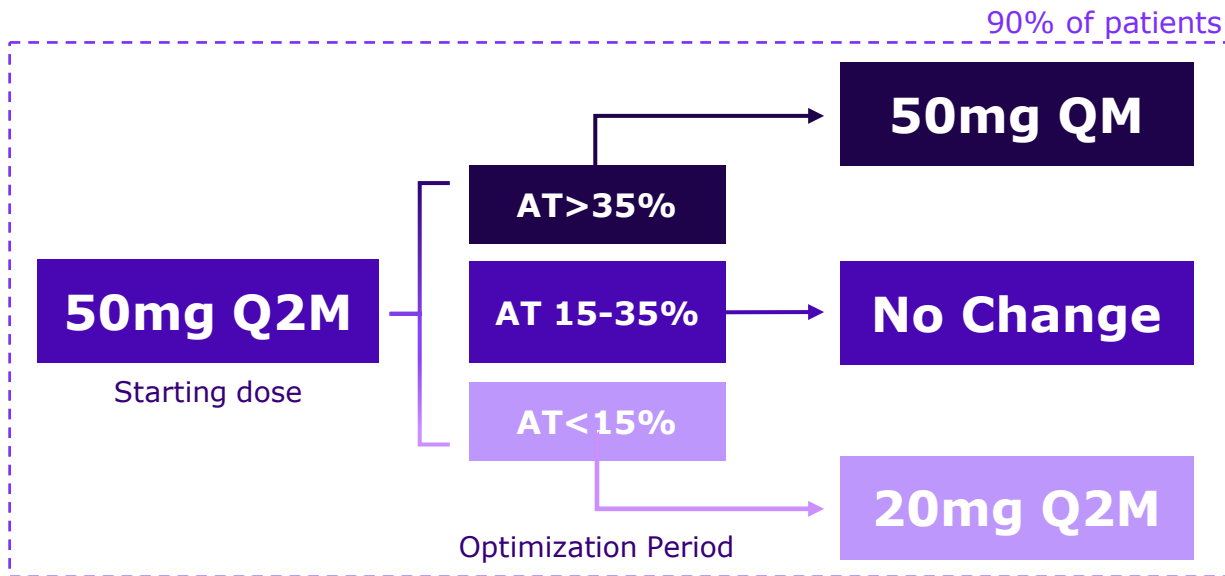
A simulation based on PK/PD modeling was conducted to identify a **dose and regimen** that would **target AT levels between 15% and 35%**.

a. Excluding the data in phase 1 and paediatric studies. b. Adverse event data as of 20 October 2020.

# Fitusiran revised dose and *dose regimen* is designed to enhance the benefit risk balance

In all ongoing Phase 3 trials, all patients start on **50mg, 6 injections per year**

~**90%** of all patients require **zero** or **one** dose **change**



~**80%** of patients **remain on 6 injections per year schedule**

## *Individualized dosing based on AT levels*

- Target range: AT level  $\geq 15\%$  to  $\leq 35\%$
- De-escalation if  $> 2$  AT level  $< 15\%$
- Escalation if  $> 2$  SS AT level  $> 35\%$

# Conclusions



Based on three completed Phase 3 studies with 80 mg dose, *monthly fitusiran prophylaxis* resulted in a *sustained* lowering of antithrombin and *increased* thrombin generation<sup>1</sup>



The present findings and low ABR in the 80 mg monthly dose suggest that fitusiran *rebalances* hemostasis, provides *continuous* and *sustained* steady-state bleed protection<sup>1</sup>



The potential for *risk-optimization* of fitusiran therapy based on an individual's response is currently under investigation

1. Based on 80mg monthly dosing.



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# Clinical experience with efanesoctocog alfa

*Angela Weyand, MD*

Assistant Professor at Michigan  
Medicine

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# Efanesoctocog alfa has a *comprehensive clinical* development program

## Phase 1/2 PK Studies



### Complete

#### Adult PTPs (18–65 years)

- Phase 1 Single-Dose Study<sup>1</sup>
- Phase 1 Repeat Dose Study<sup>2</sup>
- Sequential PK study<sup>3</sup>

## XTEND-1 Phase 3 Studies



### Complete

#### Adult and adolescent PTPs (≥12 years)

- XTEND-1 Phase 3 Pivotal Study<sup>4</sup>



### Ongoing

#### Pediatric PTPs (<12 years)

- XTEND-KIDS Phase 3 Pivotal Study<sup>5</sup>

#### Adult and adolescent PTPs (≥12 years)

- XTEND-ed Phase 3 Long Term Extension Study XTEND-1<sup>6</sup>

PTP: Previously Treated Patients.

1. Konkle B, et al. N Engl J Med. 2020;383:1018-1027. 2. Lissitchkov T, et al. Blood Adv. 2022;6(4):1089-1094. 3. Clinicaltrials.gov. NCT05042440. 4. Clinical trials.gov. NCT04161495. 5. Clinical trials.gov. NCT04759131. 6. Clinical trials.gov. NCT04644575.

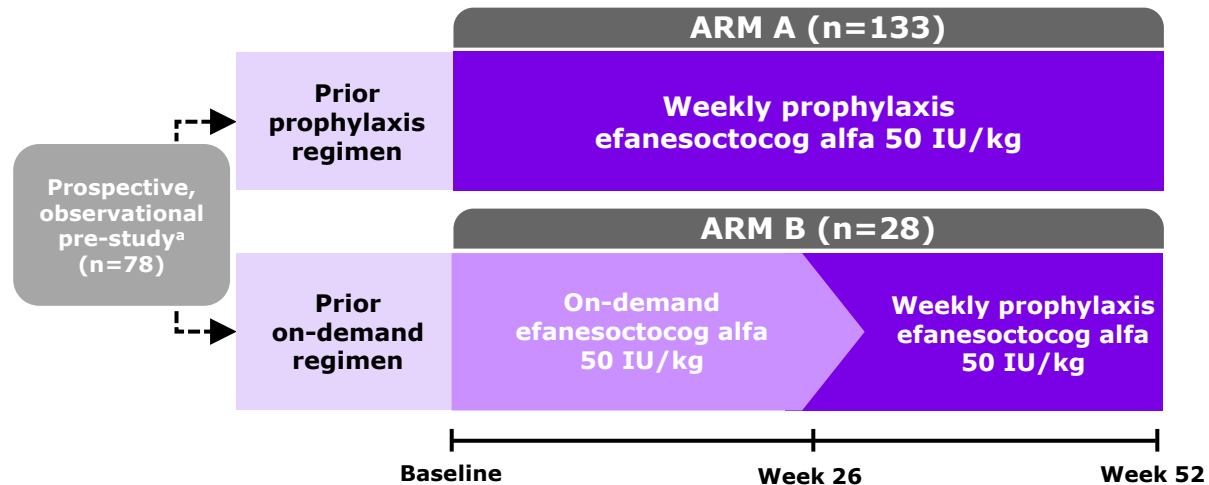


# XTEND-1 was an open-label, multicenter, phase 3 study of efa in previously treated patients<sup>1</sup>

## Key eligibility criteria



- Adult and adolescent patients (≥12 years) with severe hemophilia A
- Previous treatment with any recombinant and/or plasma-derived FVIII, or cryoprecipitate for ≥150 EDs



## Primary endpoint



**ABR in the prophylaxis treatment arm (ARM A)**

## Secondary and exploratory endpoints



**Intra-subject ABR comparison (key secondary endpoint)<sup>b</sup>**



Joint health outcomes (HJHS, target joint, joint US imaging<sup>c</sup>)



Treatment of bleeds



QoL (PROs, physical activity tracking<sup>c</sup>)



Perioperative management



PK



Safety and tolerability



Efa consumption

EDs: Exposure Days. HJHS: Hemophilia Joint Health Score. PRO: Patient-Reported Outcome. US: Ultrasound.

a. Prospective pre-study is Study 242HA201/OBS16221. b. ABR during the efa weekly prophylaxis treatment period vs ABR during pre-study prophylaxis from the prior perspective study (Study 242HA201/OBS16221). c. Exploratory endpoint.

1. ClinicalTrials.gov NCT04161495.

# Efanesoctocog alfa prophylaxis provided *highly effective* protection against bleeds, *superior* to Prior FVIII Therapy

## Primary Endpoint Met

Clinically meaningful bleed control

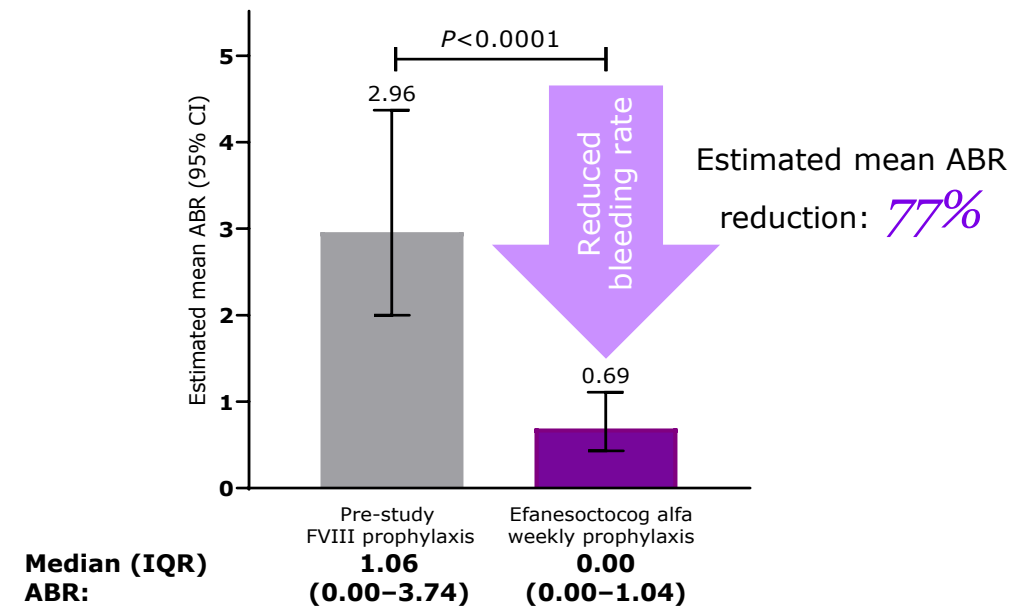
	Arm A (n=133)
ABR, median (IQR)	0.00 (0.00–1.04)
ABR, model based <sup>a</sup> mean (95% CI)	0.71 (0.52–0.97)

The primary endpoint was met, demonstrating that efanesoctocog alfa provides *effective* bleed protection with an upper limit of the ABR one-sided 97.5% CI was  $\leq 6$ .

## Key Secondary Endpoint Met

Superior bleed control versus prior FVIII prophylaxis

Intra-patient ABR comparison (n=78)<sup>b,c</sup>

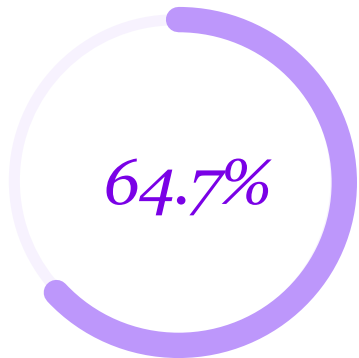


a. The CI of the mean ABR was estimated using a negative-binomial model with the total number of treated bleeding episodes during the efficacy period as the response variable and log-transformed efficacy period duration (in years) as an offset variable.  
 b. Estimated using a negative binomial regression model with treatment (efanesoctocog alfa prophylaxis vs pre-study FVIII prophylaxis) as covariate. c. P-value relates to the null hypothesis that the rate ratio of efanesoctocog alfa prophylaxis/pre-study prophylaxis is equal to 1.

# The majority of patients receiving efanesoctocog alfa prophylaxis had *zero bleeds*

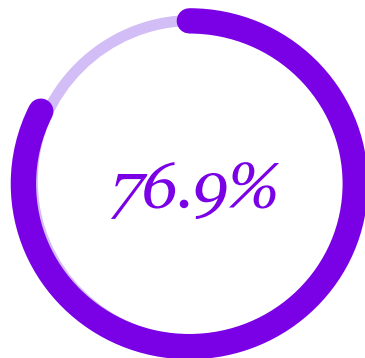
## Percentage of Patients with Zero Bleeds

Switched to efanesoctocog prophylaxis from prior prophylaxis (Arm-A)



■ N=86/133 of patients in Arm A

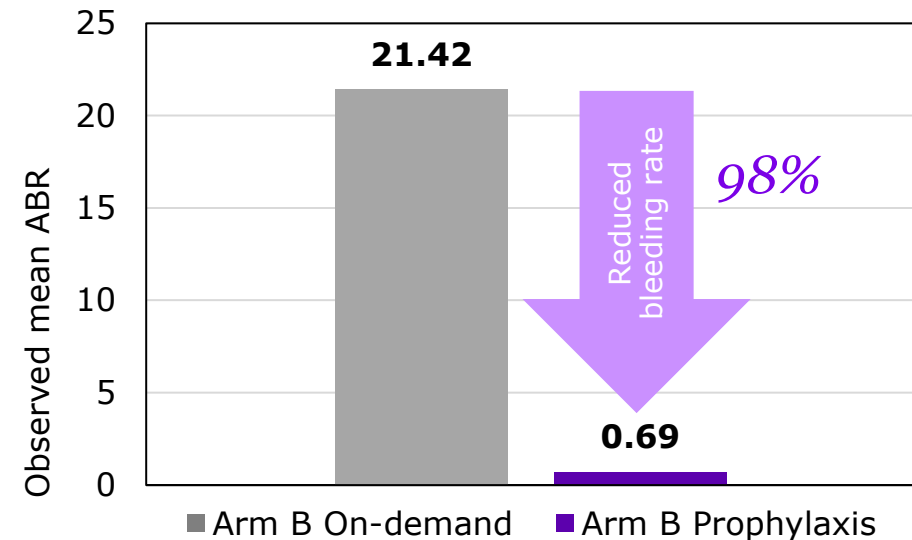
Switched to efanesoctocog prophylaxis from on-demand prophylaxis (Arm-B)



■ N=20/26 of patients in Arm B

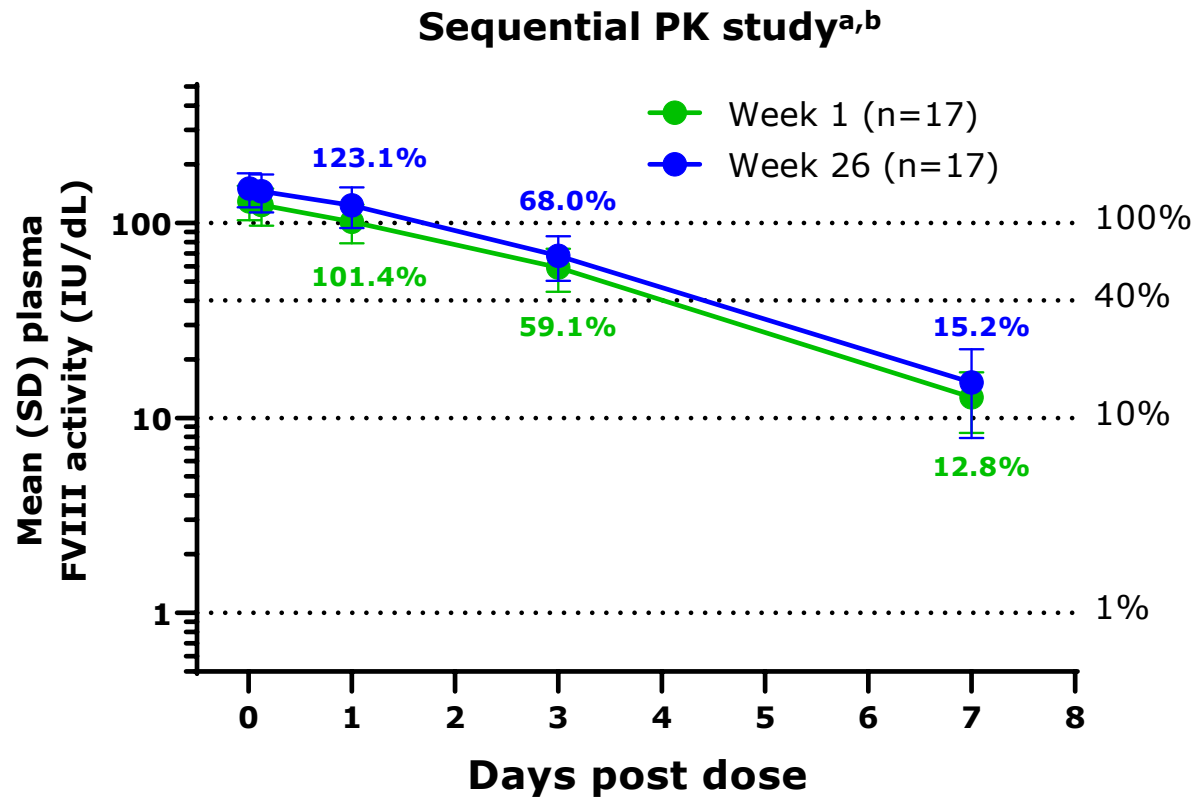
## Key Secondary Endpoint On-demand vs Prophylaxis

Superior bleed control versus prior FVIII on-demand (Arm B)



Mean (SD) estimated number of bleeds in the 12 months prior to the study was 35.7 (22.2)

# Efanesoctocog alfa *sustained* FVIII levels in the normal to near-normal range for most of the week



At Week 26, patients had a geometric mean (95% CI) half-life of *47.0 (42.3–52.3) hours<sup>a</sup>*

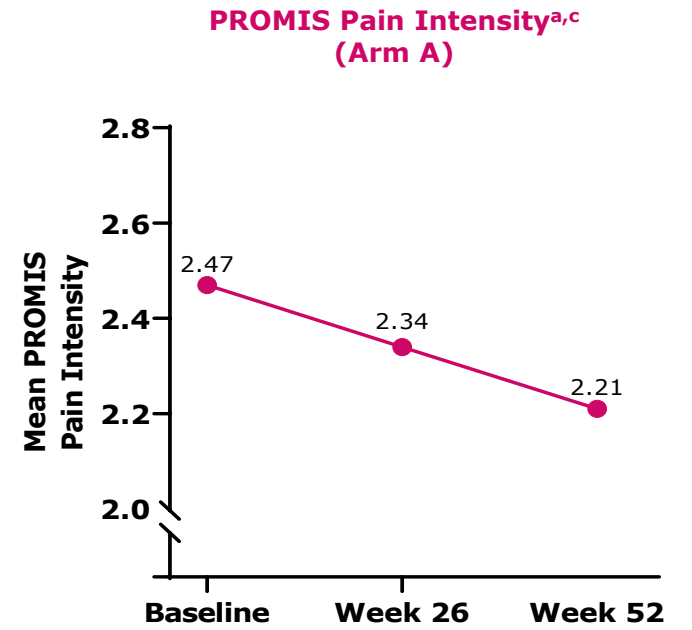
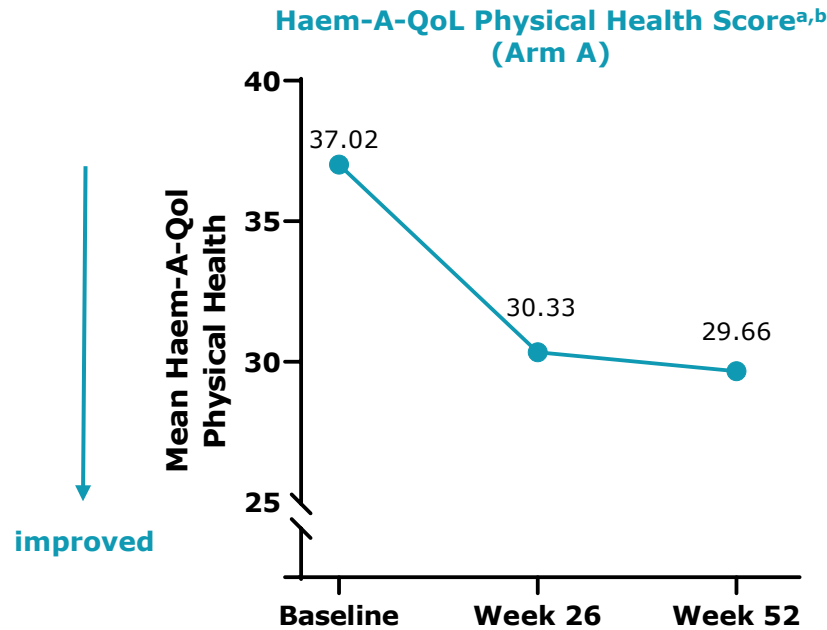
Mean FVIII levels remained in the *normal to near-normal range (>40 IU/dL) for ~4 days* post dose, and at 15 IU/dL at Day 7

Minimal accumulation and *low variability* in clearance

<sup>a</sup> FVIII activity was measured with an aPTT-based one-stage clotting assay. <sup>b</sup> Samples were continued out to 14 days for the sequential pharmacokinetics group. The first 7 days are depicted to correspond to the once-weekly dosing regimen used for prophylaxis in XTEND-1. A total of 17 patients underwent a sequential PK study at baseline and Week 26a.

# Efanesoctocog alfa prophylaxis led to clinically *meaningful improvements* in physical health and pain

In participants who completed exit interviews, **100%** (29/29) selected efanesoctocog alfa as their *preferred* hemophilia A treatment over their pre-study treatment



Baseline to Week 52 (Arm A), n	98	119
Estimated mean change (95% CI)	-6.74 (-10.13 to -3.36)	-0.21 (-0.41 to -0.02)
P-value	0.0001	0.0276
Observed mean change (SD)	-6.79 (18.59)	-0.21 (1.20)

PROMIS: Patient-Reported Outcomes Measurement Information System.  
 a. The adjusted mean change in each of the 2 endpoints from baseline to Week 52 in Arm A, along with its 95% CI, was estimated by the mixed-effect model repeated measures model. b. Physical health was assessed in participants aged ≥17 years old with the Haem-A-QoL Physical Health score. c. Pain was assessed in participants of all ages using the PROMIS Pain Intensity 3a, which evaluates the intensity of pain at its worst score in the last 7 days (PAINQU6).

# Significant improvement in joint health with efanesoctocog alfa prophylaxis



72%

of patients in Arm A did not experience *any joint bleeds*



All 45 target joints<sup>a</sup> resolved in the 14 patients that had at least 12 months of continuous prophylaxis

96%

reduction in target joint bleeds was observed in Arm B following the switch from on-demand to prophylaxis



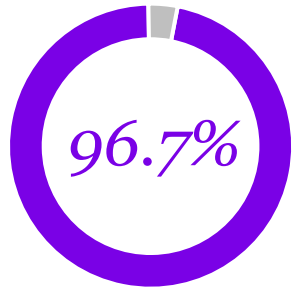
Improved joint *outcomes* as measured by the mean HJHS decrease (P=0.01)<sup>b</sup>

HJHS: Hemophilia Joint Health Score.

a. A target joint resolved is defined as ≤2 bleeds (regardless of type) into that joint during 12 months of continuous exposure.

b. The adjusted mean change in HJHS from baseline to Week 52 in Arm A, along with its 95% CI, was estimated by the mixed-effect model repeated measures model.

# Efanesoctocog Alfa was *highly effective* in treatment of bleeding episodes and perioperative management



of bleeding episodes were *resolved with a single 50 IU/kg injection* of efanesoctocog alfa (350/362 bleeds)<sup>a</sup>



All patients' *hemostatic response (100%)* to efanesoctocog alfa use during the perioperative period was *deemed excellent* by the investigator or surgeon<sup>b</sup>

Bleed treatment assessed during the efficacy period. The efficacy period reflects the sum of all intervals of time during which patients are treated with efanesoctocog alfa, according to the study arms and treatment regimens, excluding periods of PK evaluations, surgery/rehabilitation (minor and major), and large injection intervals (>28 days). Patients are included in each study arm and treatment regimen they participated in for the duration of time on that regimen and, as such, may appear in more than one treatment regimen.

a. Substantial majority of bleeding events in XTEND-1 (74%, 268/362) occurred within the first 6 months whilst patients were receiving on-demand treatment prior to switching to 6 months of prophylaxis. b. Eighteen patients underwent 21 major surgeries during the study period.



# Efanesoctocog alfa was *well tolerated*

## *Safety Results from XTEND-1*

n (%) <sup>a</sup>	Overall (N=159)
<b>Patients with ≥1 TEAE</b>	123 (77%)
<b>Patients with ≥1 TESAE</b>	15 (9%) <sup>b</sup>
<b>TEAEs leading to death</b>	1 (1%) <sup>c</sup>
<b>TEAEs leading to treatment discontinuation</b>	2 (1%) <sup>d</sup>
<b>Most common TEAE<sup>e</sup></b>	
Headache	32 (20%)
Arthralgia	26 (16%)
Fall	10 (6%)
Back pain	9 (6%)

Inhibitor development to FVIII was *not detected*

*No reports* of serious allergic reactions, anaphylaxis, or vascular thrombotic events

a. Percentages are based on the number of patients in the Safety Analysis Set. b. The most common TESAE was hemophilic arthropathy (2 patients [1%]). All other TESAEs were reported in 1 patient (<1%) each. c. Metastatic pancreatic carcinoma assessed by the investigator as unrelated to efanesoctocog alfa. d. Decreased CD4 lymphocyte count in a patient with a history of HIV infection, and combined tibia-fibula fracture in a patient who received treatment with another FVIII product which was prohibited during the study. e. Reported in >5% of patients overall.

Once-weekly efanesoctocog alfa prophylaxis provided *superior* bleed protection with *clinically meaningful improvements* in patient outcomes



*High sustained factor activity*

within normal to **near-normal levels (>40%)** for most of the week and at 15% on Day 7



*Superior bleed protection*

to prior SOC FVIII prophylaxis provided by **once-weekly** efanesoctocog alfa prophylaxis



*Clinically meaningful improvements*

in physical health, pain, and joint health **experienced by patients** receiving efanesoctocog alfa prophylaxis



*Well tolerated*

Reported treatment emergent adverse events were generally **consistent** with what is anticipated in an adult and adolescent population with severe hemophilia A

## *Raising the bar:* creating new possibilities for people with hemophilia



"I think there has been a *switch in my mind, of can do, rather than can't do*. I used to shy away from doing stuff before, in case I had a problem, to a certain extent. Whereas now, I think you know, I'll...I feel like I can push myself that little bit more"

- **XTEND-1 Participant from UK**



"...[I was] with my dad and we were just kind of hiking through the woods and he stopped and said the way I was walking was different, like *I was more confident instead of kind of second guessing every step* and hoping I don't hurt myself.. I think that's one of the differences that's kind of hard to define but it is critical where I felt so much more confident in not having bleeds that *I wasn't even thinking or worrying about injuring myself anymore.*"

- **XTEND-1 Participant from US**



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# Advancing hemophilia treatment standards

*Bill Sibold*

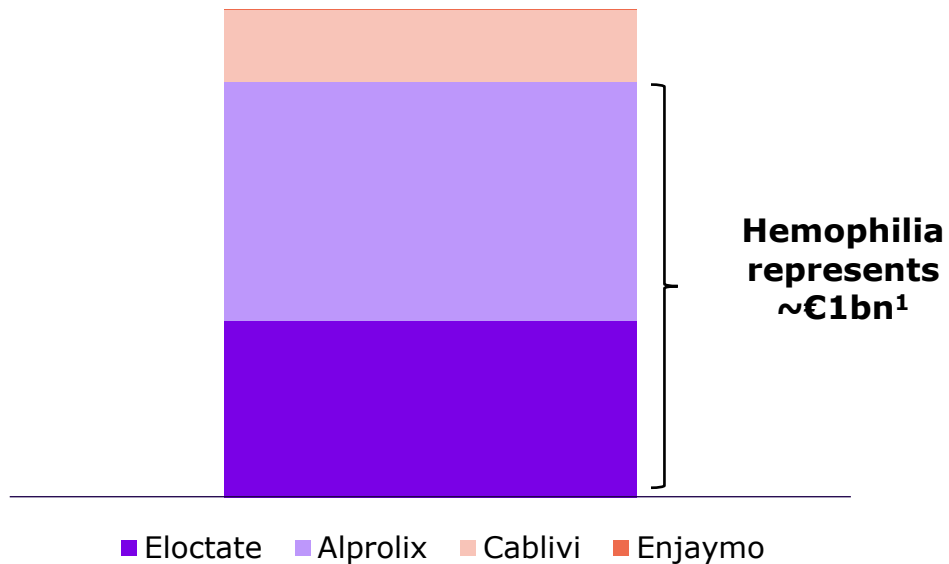
GBU Head Specialty Care

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# Hemophilia is the *key driver* of the >€1.2B Sanofi RBD franchise

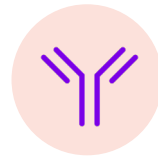
## Global revenue by product (Q2 2021 – Q1 2022)

€ 1.2bn



### Enjaymo®

First treatment for CAD, recently launched



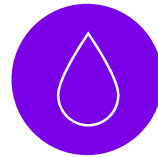
### Cablivi®

First treatment for aTTP



### Alprolix®

First EHL launched for hem B



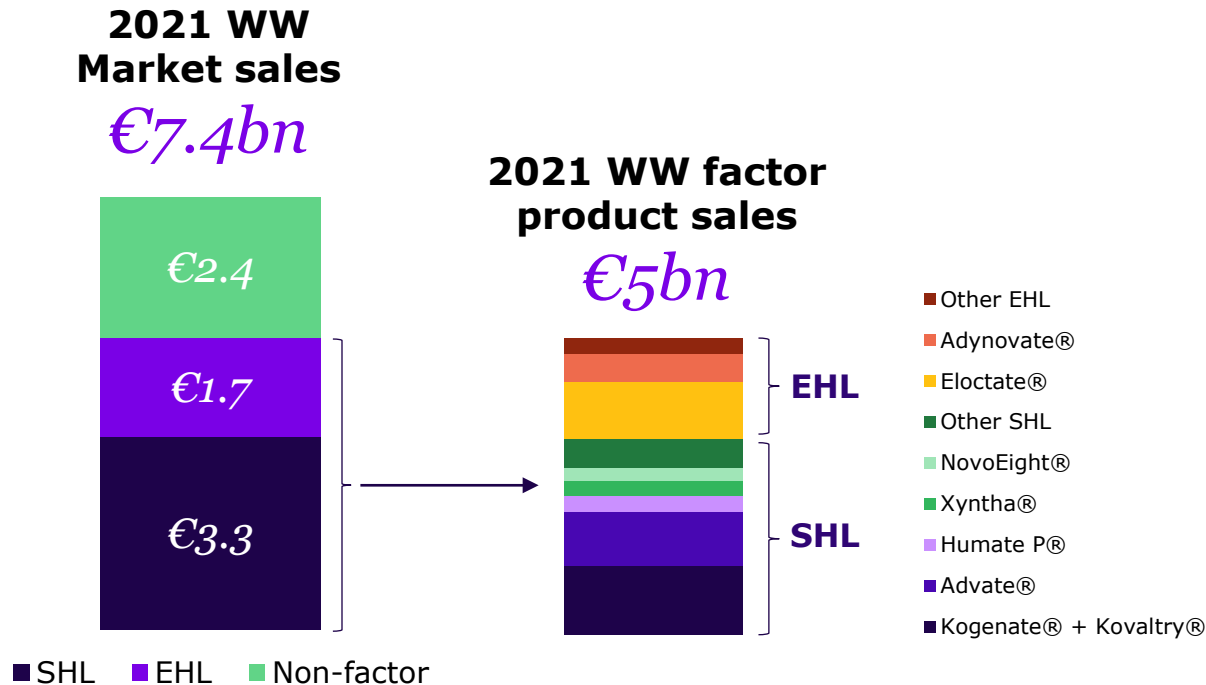
### Eloctate®

First EHL launched for hem A, #1 EHL FVIII in US

EHL: Extended-Half Life.  
1. in Sanofi territories only.

# Factor remains a cornerstone of hemophilia A treatment

## Hemophilia A non-inhibitor: global revenues

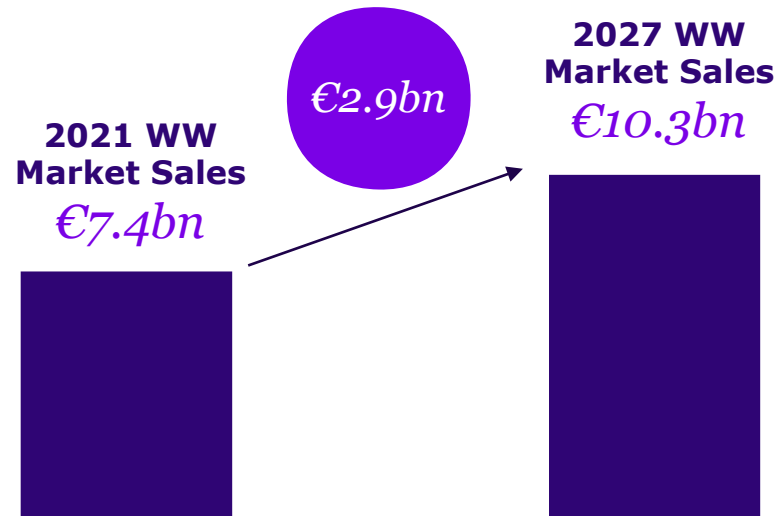


- Of the €7.4bn hemophilia A non-inhibitor market today, *70% is factor*
- The €5bn factor market today is highly *fragmented* and relatively *undifferentiated*

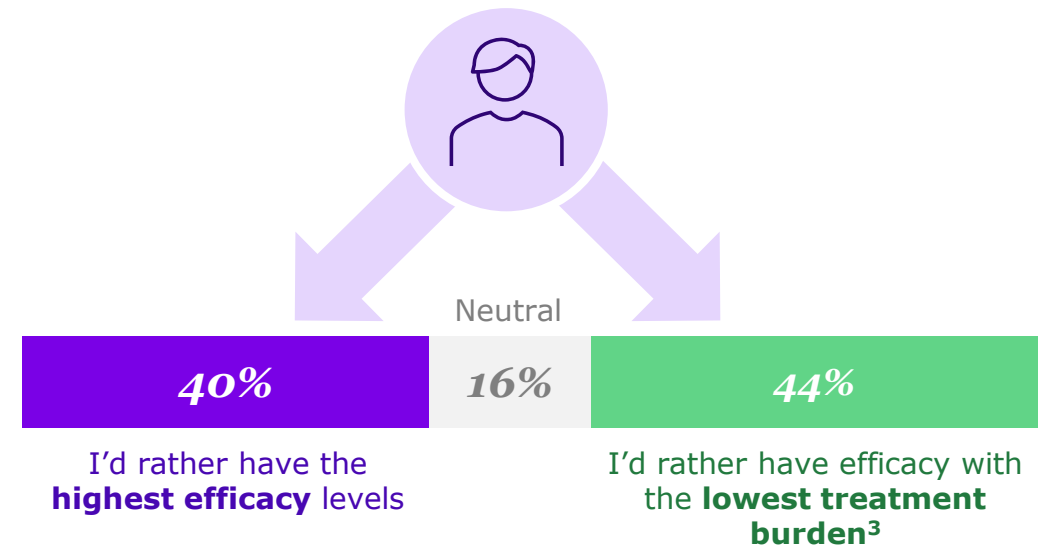
EHL: Extended Half-Life. SHL: Standard Half-Life.  
 The trademarks referenced are the property of their respective owners.  
 Sources: Evaluate pharma WW sales actuals, Jun 2022 and Data Monitor 2021 Report.  
 Hemlibra sales split b/w inh and non/inh based on BoFA analyst report July 30, 2021.

*Patient preference* will determine how the growing hemophilia market evolves

*Hemophilia A non-inhibitor global revenues*



*Treatment Attitudes<sup>1</sup>*



**6 out of 10** hemophilia A patients are open or likely to *switch treatments* within 2 years<sup>2</sup>

Source: VOP Hem A Perceptions Micro-Survey.

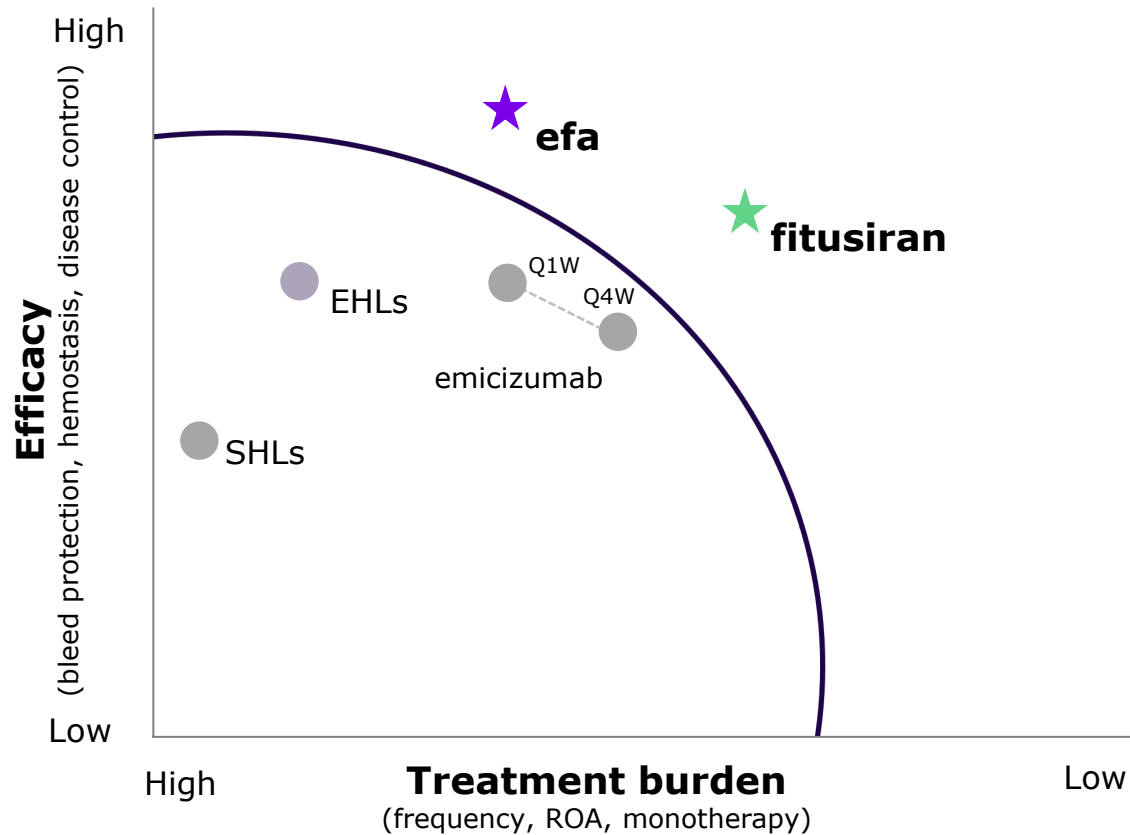
1. Among Total Respondents, % Rating on 7-Point Scale, n=85.

2. Among Total Respondents, % Top-Two Box Rating on 7-Point Scale, n=85.

3. efficacy that lasts 1 to 2 months.



# Sanofi is advancing hemophilia A treatment by setting *new standards*



## High efficacy class

### efanesoctocog alfa

potential *gold-standard* in protection with *weekly* dosing

## Extended efficacy class

### fitusiran

potential for *consistent* protection with *as few as 6 subcutaneous injections per year*<sup>1</sup>

Q1W: Once Weekly. Q4W: Once Every 4 Weeks.

Comparison based on Target Product Profiles. Compared to emicizumab monthly dose

1. Based on current fitusiran TPP with 50 mg and 20 mg doses; ~80% patients will dose 6 times per year and ~20% patients will dose 12 times per year.



Close

*Dietmar Berger*

Global Head of Development,  
CMO



## Key takeaways



Sanofi is committed to bringing innovative *first-in-class* therapies in Rare Blood Disorders



The growing hemophilia A market will evolve based on patient preference for *high efficacy or extended efficacy*



Sanofi is well positioned to *set new standards* and transform the lives of people with hemophilia with *efanesoctocog alfa* and *fitusiran*

# Q&A session



*Dietmar Berger, MD PhD*  
Global Head of Development,  
CMO



*Bill Sibold*  
GBU Head Specialty Care



*Guy Young, MD*  
Director, Hemostasis and Thrombosis  
Center at Children's Hospital Los Angeles



*Angela Weyand, MD*  
Assistant Professor at Michigan  
Medicine

# Abbreviations (1/2)

<b>AE</b>	Adverse Event
<b>AESI</b>	Adverse Event of Special Interest
<b>ALT</b>	Alanine Aminotransferase
<b>AST</b>	Aspartate Aminotransferase
<b>AT</b>	Antithrombin
<b>aTTP</b>	acquired Thrombotic Thrombocytopenic Purpura
<b>ABR</b>	Annualized Bleeding Rate
<b>BCR</b>	B-Cell Receptor
<b>BLA</b>	Biologics License Applications.
<b>BPA</b>	Bypassing Agent
<b>BTK</b>	Bruton's Tyrosine Kinase
<b>CAD</b>	Cold Agglutin Disease
<b>CD</b>	Cluster of Differentiation
<b>CI</b>	Confidence Interval
<b>C1s</b>	Complement component 1s
<b>EDs</b>	Exposure Days
<b>EHL</b>	Extended Half-Life
<b>FcγR</b>	Fcγ Receptor
<b>GalNAc</b>	N-Acetylgalactosamine
<b>Haem-A-QoL</b>	Haemophilia A Quality-of-Life Questionnaire for Adults
<b>HCV</b>	Hepatitis C
<b>Hem</b>	Hemophilia

<b>HIV</b>	Human Immunodeficiency Virus
<b>HJHS</b>	Hemophilia Joint Health Score
<b>IQR</b>	Interquartile Range
<b>Ig</b>	Immunoglobulin
<b>ITP</b>	Immune Thrombocytopenia
<b>LS</b>	Least Squares
<b>LTE</b>	Long Term Efficacy
<b>mAb</b>	monoclonal Antibody
<b>PI3K</b>	Phosphatidylinositol 3-Kinase
<b>PK</b>	Pharmacokinetics
<b>PRO</b>	Patient-Reported Outcome
<b>PROMIS</b>	Patient-Reported Outcomes Measurement Information System
<b>PTP</b>	Previously Treated Patients
<b>QoL</b>	Quality of Life
<b>QM</b>	Once Monthly
<b>Q1W</b>	Once Weekly
<b>Q2M</b>	Once Every 2 Months
<b>Q4W</b>	Once Every 4 Weeks
<b>rFVIIIIFc</b>	recombinant coagulation Factor VIII Fc
<b>rFIXFc</b>	recombinant coagulation Factor IX Fc
<b>rFVIIIIFc-vWF-XTEN</b>	recombinant coagulation Factor VIII Fc – von Willebrand Factor – XTEN Fusion protein

## Abbreviations (2/2)

<b>ROA</b>	Route Of Administration
<b>SAE</b>	Serious Adverse Event
<b>siRNA</b>	small interfering RNA
<b>SD</b>	Standard Deviation
<b>SHL</b>	Standard Half-Life
<b>SOC</b>	Standard Of Care
<b>SS</b>	Steady State
<b>SYK</b>	Spleen Tyrosine Kinase
<b>TEAE</b>	Treatment-Emergent Adverse Event
<b>TEAESI</b>	Treatment Emergent Adverse Events of Special Interest
<b>TESAE</b>	Treatment-Emergent Serious Adverse Event
<b>ULN</b>	Upper Limit Of Normal
<b>US</b>	Ultrasound
<b>wAIHA</b>	warm Autoimmune Hemolytic Anemia
<b>2L</b>	Second Line