



Empowering Life



SANOFI

Empowering Life



Life is a head

A photograph of a man with a beard and short dark hair, smiling and looking to his right. He is in a swimming pool, with a white buoy floating nearby. In the background, another man is visible, also in the water. The water is a clear blue, and the scene is brightly lit.

1th journey



Life is a health journey,
with its ups and downs,
and its challenges.
These can be big or small,
lifelong or temporary.

Whether a child or
a grown-up, everyone,
no matter where they live,
will face health challenges.

A close-up photograph of a person's hand raised in the air. The person is wearing a bright green long-sleeved shirt. The background is a hospital room, featuring a window with a wooden frame and white curtains. The lighting is bright and natural, coming from the window. The overall mood is one of hope and recovery.

Sanofi, a health



journey partner

Sanofi, a health journey partner

We, at Sanofi, are there beside people in need, as a health journey partner. Many patients are depending on us. We aim to protect, enable and support people facing health challenges, so they can live life to its full potential.

We are a diversified company focused on human health, operating worldwide and transforming scientific innovation into healthcare solutions.

A top-ranking player in the life-sciences industry, we provide innovative health solutions across a broad spectrum of health conditions:

- Whether it is a mild case such as a cold, allergies, digestive troubles or severe cases of cancer or multiple sclerosis,
- Whether it is to support a few people facing rare diseases such as Lysosomal Storage Disorders; tens of thousands living with multiple sclerosis or atopic dermatitis; or millions of people with chronic conditions, such as diabetes or cardiovascular diseases,
- Whether it is to protect populations through vaccines (from polio, pertussis or flu) or to support communities to fight malaria—the deadliest parasitic disease—through prevention and affordable treatments,

Sanofi is about Empowering Life.

EXAMPLE OF HEALTH CHALLENGES

Fighting pain



Pain is both the most common symptom and the main reason why people seek medical aid.

As a health journey partner, Sanofi strives to help relieve pain both for children and adults. Our range of pain relievers varies, from over the counter pills to injectable medicines, all helping to fight pain.

EXAMPLE OF HEALTH CHALLENGES

Managing diabetes



400 million adults are estimated to have diabetes, a lifelong condition. **As a health journey partner**, Sanofi has been developing insulin treatments for close to a century. We provide a comprehensive portfolio of different diabetes medicines, including insulins, to lower blood sugar level. More than 50% of people on once daily basal insulin treatments are supported by Sanofi.

EXAMPLE OF HEALTH CHALLENGES

Close to eradicating polio



Over centuries, polio has wiped out millions of lives. In 1988, close to 1,000 cases of paralytic polio were recorded every day.

As a health journey partner, Sanofi has been involved in this fight from the very beginning. We have provided more than 6 billion doses that made the final stage of the program possible. Today, the number of cases has decreased by more than 99% globally. We could be soon living in a polio-free world.

EXAMPLE OF HEALTH CHALLENGES

Preventing malaria



When growing up in Africa, people may encounter malaria, the deadliest parasitic disease, killing a child every two minutes. **As a health journey partner**, Sanofi fights malaria through prevention and affordable treatments: even down to less than 1 dollar per person. Thanks to public-private partnerships, more than 400 million treatments have been distributed in Africa over the last 10 years, mostly for children.

EXAMPLE OF HEALTH CHALLENGES

Reducing the burden of influenza



Flu is a highly contagious disease that, every year, one in ten individual will come across on his health journey, namely in North America and Europe.

Every year, flu claims 250,000 to half a million lives globally.

As a health journey partner and global leader in influenza vaccination, Sanofi has produced 200 million doses of influenza vaccines in 2016 and is committed to broaden protection against influenza.

EXAMPLE OF HEALTH CHALLENGES

Innovating in rare diseases



Life is a health journey that for some starts with being born with a rare genetic disorder. There are more than 7,000 rare diseases in the world, and 30% of children affected die before reaching their 5th birthday.

As a health journey partner, Sanofi has been working on several rare diseases, including for example enzyme replacement therapy to treat Gaucher disease, considered an ultra-rare disease with fewer than 10,000 patients globally.

Who are we?

Sanofi at a glance

100,000+ employees

145 nationalities

100 countries

80 industrial sites

€33.8bn sales in 2016

Research and Development

10,000 people involved in research

6,000 people dedicated to developing innovative solutions

€6bn yearly investment in R&D by 2020

Corporate Social Responsibility: the example of Access Accelerated initiative

In order to fight against non-communicable diseases in places where the standard of living is lowest, in January 2017, **Sanofi has taken part in the creation of the Access Accelerated initiative**, together with 21 health companies, the World Bank and the Union for International Cancer Control.

Five global business units covering a broad spectrum of health conditions

- Vaccines - with **Sanofi Pasteur**
- Specialty care, rare diseases, multiple sclerosis, oncology and immunology - with **Sanofi Genzyme**
- **Diabetes** and **cardiovascular** diseases
- **General medicines** and **emerging markets**
- **Consumer healthcare** - reinforced in 2017 with the teams of Boehringer Ingelheim

A group of people, primarily women, are wearing bright yellow zip-up jackets and black pants. They are outdoors, with a blurred background of green foliage and a stone wall. Several individuals have their arms raised in a synchronized fashion, suggesting a group exercise or dance. The overall atmosphere is energetic and positive.

Sanofi, Emp

A group of people, primarily women, are shown from the chest up, wearing bright yellow zip-up jackets. They have their arms raised in a celebratory or joyful gesture. The woman in the foreground has her eyes closed and a slight smile. The background is slightly blurred, showing what appears to be an outdoor setting with some greenery and a paved area. The overall mood is positive and energetic.

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