

GENERAL MEETING OF MAY 2, 2018
WRITTEN QUESTION

Written questions may be submitted to the Company, pursuant to the rules established by law, with respect to any General Meeting. In conformity with the legislation in force, an answer is deemed to have been given to a written question provided it has been displayed on the Company's website.

On April 12, 2017 the Board received a letter from Messrs Denis Branche and Olivier de Guerre of the SICAV Phitrust Active Investor France:

« As a responsible investor and shareholder, we believe it is indispensable that the Group continues with the commitments given within the framework of the Paris Agreement signed in 2015 following the COP21, by agreeing to specify targets for the reduction in greenhouse gas emissions which should be ambitious, significant, consistent with its business and at a minimum aligned with the "2 degrees" trajectory recognized as indispensable by the international community.

Furthermore the Company has joined the "Science Based Targets" initiative which has instituted scientific testing of a company's scenarios for reducing greenhouse gas emissions, as a function of its industry, in line with the Paris Accord objectives of limiting global warming to 2° C.

1/ - When do you think you will be able to notify the shareholders of the targets established by the group within the framework of this initiative?

2/- Could you specify the procedures that have been implemented within the Board of Directors to ensure the achievement and oversight of these targets? »

Response to the written question :

We officially committed to the "Science Based Targets" initiative in March 2018 and you will find that Sanofi is listed as one of the 374 companies that have signed up and are taking action.

This action underlines Sanofi's long-standing commitment to reducing its greenhouse gas emissions and meeting the challenges of the Paris Agreement in order to hold the increase in global average temperatures by the end of the century to well below 2° C. As far back as 2010 Sanofi made a commitment to reduce its greenhouse gas emissions with respect to manufacturing and R&D activities by 25% by 2020. Sanofi has already succeeded in reducing its emissions by 23% as of the end of 2017. The Company is pushing its efforts further through its "Planet Mobilization" program. Reflecting Sanofi's environmental strategy, this program has established ambitious targets covering the period 2015 to 2025 aimed at reducing and anticipating environmental impacts throughout the value chain. For example, we count on reducing our CO2 emissions by 50% by 2025, and expect to be carbon neutral by 2050 in regard to our activities at our manufacturing, R&D and tertiary sites.

Furthermore, we are working on our value chain (logistics, purchases of goods and services, etc.) to strengthen our action plans in order to reduce their impact.

The principal axes of Sanofi's environmental policies are laid out on the Company's website and in the Document de Référence; they not only reaffirm Sanofi's involvement in the fight against climate change but also its commitment to reducing the consumption of fresh water resources, encouraging biodiversity, reducing the impact of pharmaceuticals in the environment and increasing recycling in managing the waste generated by our activities.

Sanofi thus fully supports sustainable development both economically, socially as well as environmentally.

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