

Sanofi signs letter of intent with Tricog Health to Power India's Next Generation of Health Innovators

New Delhi, September 7th, 2026.

Sanofi Healthcare India Pvt. Ltd. today signed a Letter of Intent (LOI) with Tricog Health, a **Bharat Innovates** startup, taking a concrete step towards enabling India's startup and entrepreneurship ecosystem. The LOI was signed in the presence of Sebastien Coisne, Finance Business Partner International Pharma - General Medicines, Sanofi and senior officials from IIT Kanpur.

Sanofi came in touch with Tricog Health at the Bharat Innovates 2026 summit where the Ministry of Education, Government of India showcased 120 of India's best deep tech startups at a global stage in France.

Under this partnership, Sanofi will provide **mentorship, market access support, and potential financial investment** to Tricog, a health-tech startup that supplies virtual cardiac diagnostic tools and services that are built by combining artificial intelligence and medical expertise.

The three-year collaboration reflects a shared commitment to nurturing homegrown innovation and building a robust entrepreneurial ecosystem that can drive meaningful impact in healthcare and beyond. This partnership comes against the backdrop of the India-France Year of Innovation 2026 — a landmark bilateral initiative placing innovation at the core of the India-France relationship.

Deepak Arora

Managing Director, Sanofi (India)

"At Sanofi, we believe that the most transformative breakthroughs happen at the intersection of science, enterprise, and public purpose. This partnership with Tricog Health is a testament to our conviction in public-private collaboration as a driving force for change. We are proud to bring Sanofi's global expertise to India's brightest innovators and help them scale ideas that are pushing the boundaries of health-tech. The Make in India story in healthcare is shifting from ambition to execution, with AI serving as the accelerator for innovation that can serve our own population and the world; and Sanofi is proud to be part of that journey. As the nation continues to strengthen its position on the global innovation map, we are excited by the possibilities that lie ahead — because when science advances, lives improve."

Prateek Golecha

Chief Growth Officer, Tricog Health

Partnering with Sanofi is an important milestone for Tricog and a strong validation of our shared belief that innovation must ultimately translate into better patient outcomes. Sanofi's global healthcare experience, scientific ecosystem and market reach, combined with Tricog's AI-powered cardiac diagnostic capabilities, can help us take life-saving

cardiac care to many more patients, in India and beyond. In cardiovascular disease, timely detection can make the difference between life and death. Through this partnership, our ambition is simple: scale innovation faster, detect diseases earlier, and help save more lives."

Sanofi also plans to engage with other healthcare innovators among the deep-tech ventures identified under the Bharat Innovates initiative, including those emerging from IITs and other higher education institutions, incubators, and innovation hubs across the country.

Sanofi will be extending its support to more start-ups like Tricog, such as Ahammune Biosciences Pvt. Ltd. (innovation-led drug discovery focused on developing drugs targeting skin immune system), and the Translational Health Science and Technology Institute (an institute of biotechnology research and innovation council), which are addressing some of healthcare's most pressing challenges through cutting-edge research and technology.

About Bharat Innovates

Bharat Innovates is an initiative of the Ministry of Education, Government of India, with strategic guidance from the Principal Scientific Adviser (PSA) to the Government of India, designed as a global accelerator for innovation emerging from India's higher education and research ecosystem.

The initiative focuses on deep-tech rooted in deep research, advanced science, engineering, intellectual property and frontier technologies, from advanced computing and semiconductors to healthcare, biotechnology, space and defense, clean energy, advanced materials, mobility and next-generation communications. Its ambition is to enable globally relevant technologies, built in India for the world.

Bharat Innovates 2026, the inaugural edition of the platform, was jointly inaugurated by Prime Minister Narendra Modi and French President Emmanuel Macron in Nice, France, underscoring the global ambition behind India's deep-tech and entrepreneurship agenda.

About Sanofi in India

Present in India for seven decades, Sanofi has earned the trust of customers and stakeholders for its commitment to promoting health. As Sanofi chases the miracles of science to improve people's lives, it continues to engage across the entire health spectrum from prevention with vaccines to wellness, treatment, patient support & capacity building.

Sanofi's India Charitable Access Program (InCAP) is the country's longest running humanitarian program providing free treatment to people afflicted with Lysosomal Storage Disorders. Sanofi conducts clinical trials in India, so that the country can have quicker access to the latest from the company's global pipeline. Sanofi India's world-class manufacturing site in Goa produces for people in India and 24+ other countries. Sanofi has located one of its global talent hubs in Hyderabad, India, from where wide range of services are provided globally.

Certified as a 'Great Place to Work' (2026-27) and recognized by the 'Top® Employers Institute' – a global authority that honours excellence in people practices since 2019, Sanofi's local entities include Sanofi India Limited (SIL - listed entity), and Sanofi Healthcare India Pvt. Ltd. (SHIPL). For more information, visit: www.sanofi.com/en/in, [LinkedIn](#) and [Twitter](#).

Media Relations

Vinifer Gandhi | vinifer.gandhi@sanofi.com