

# 2017 RESULTS



## COMPANY SALES & BUSINESS EPS

**€35,055M**

2017  
SALES

**€5.54** 2017 BUSINESS  
EPS

## SALES BY GLOBAL BUSINESS UNIT



GENERAL MEDICINES  
& EMERGING MARKETS

**€14,048M**



SANOFI GENZYME  
(SPECIALTY CARE)

**€5,674M**



DIABETES &  
CARDIOVASCULAR

**€5,400M**



SANOFI PASTEUR  
(VACCINES)

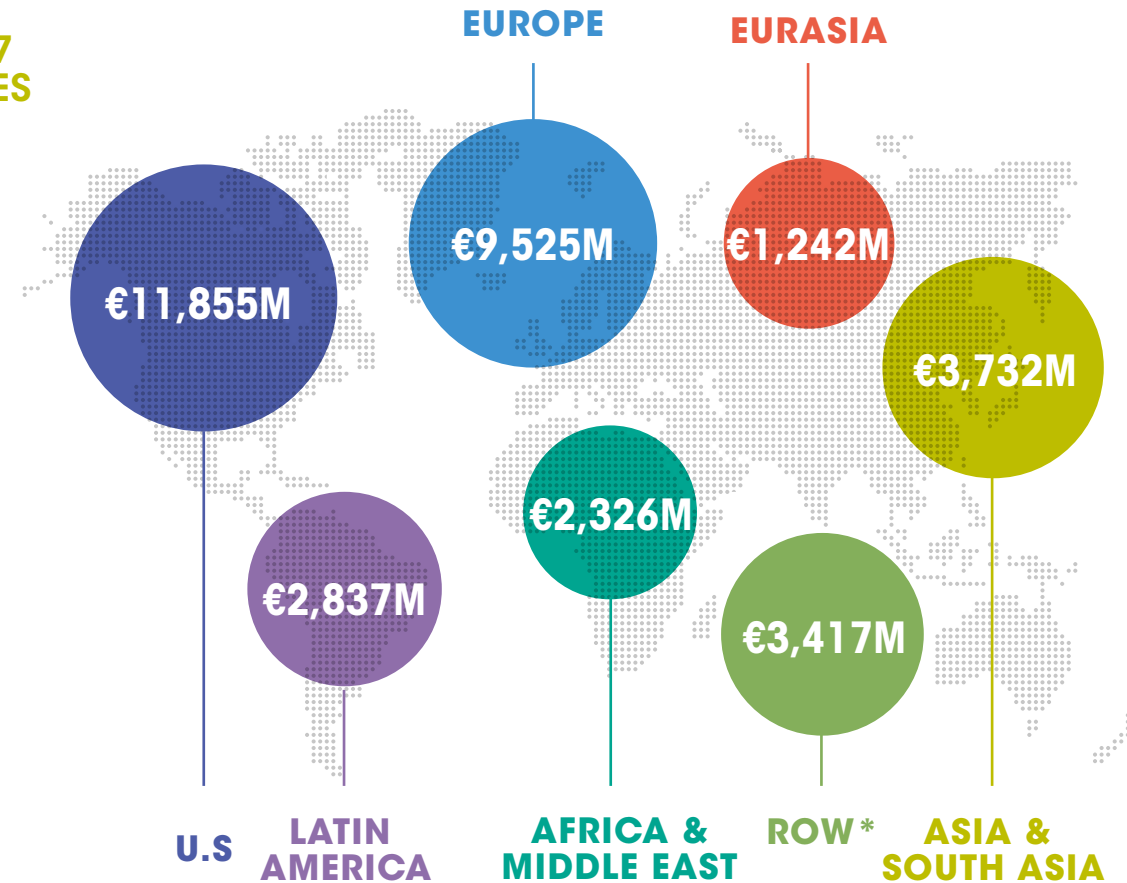
**€5,101M**



CONSUMER  
HEALTHCARE

**€4,832M**

## SALES BY GEOGRAPHY



\*Note that image is illustrative only.  
Rest of the world sales include Japan, South Korea,  
Canada, Australia, New Zealand and Puerto Rico.

## R&D HIGHLIGHTS



**70**

projects in development  
for NMEs or additional  
indications



**6**

potential submissions for new  
product in 2018