

FULL YEAR 2019 RESULTS

"2019 WAS AN IMPORTANT YEAR AS WE TOOK DECISIVE ACTIONS TO REFOCUS THE PORTFOLIO AND EMBARK ON A NEW STRATEGY TO DRIVE INNOVATION AND GROWTH."

PAUL HUDSON

CEO OF SANOFI



COMPANY SALES & BUSINESS EPS 2019*



€36,126 M

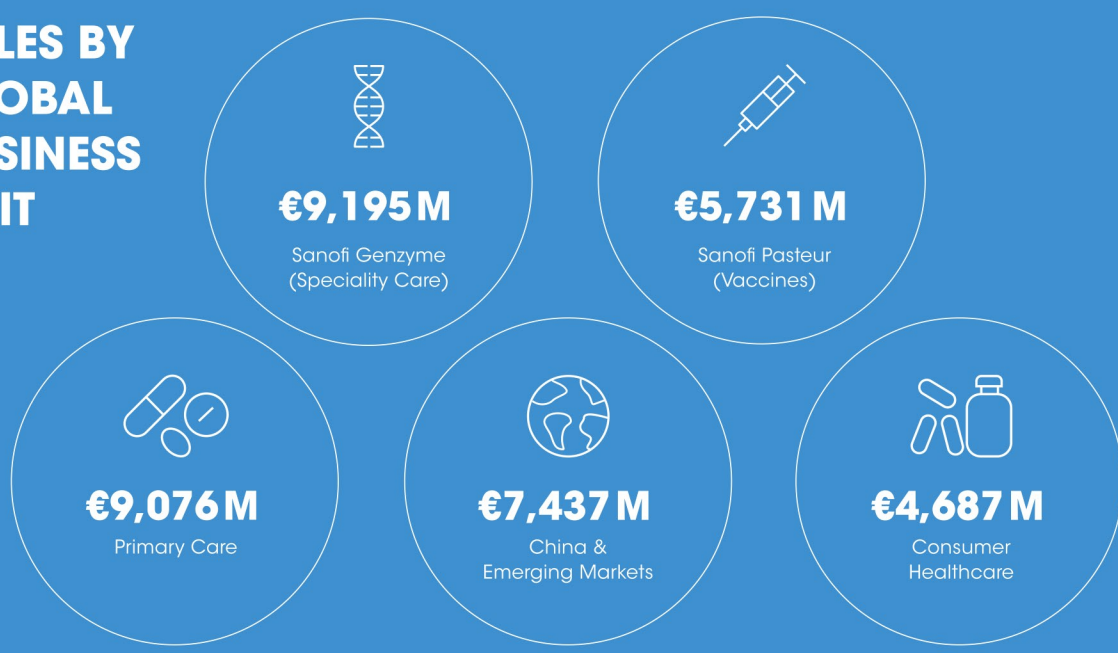
+2.8% (+4.8%)
SALES

€5.99

+6.8% (+9.5%)
BUSINESS EPS

*Growth rates are expressed at constant exchange rates (CER). Growth rates in parentheses are expressed on a reported basis.

SALES BY GLOBAL BUSINESS UNIT



SALES BY GEOGRAPHY

- 1 U.S. €12,756M
- 2 EUROPE €8,852M
- 3 LATIN AMERICA €2,734M
- 4 EURASIA* €1,312M
- 5 ASIA €4,393M
- 6 AFRICA & MIDDLE EAST €2,307M

REST OF THE WORLD** €3,604M



*Eurasia: Russia, Ukraine, Georgia, Belarus, Armenia and Turkey

**Rest of the world: Japan, South Korea, Canada, Australia, New Zealand and Puerto Rico

R&D HIGHLIGHTS



FOR FURTHER INFORMATION ON FULL YEAR 2019 RESULTS, AND DEFINITIONS OF FINANCIAL INDICATORS, PLEASE REFER TO THE PRESS RELEASE ISSUED ON FEBRUARY 6, 2020 AT:

[HTTPS://WWW.SANOFI.COM/INVESTORS/](https://www.sanofi.com/investors/)

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